



**Procurement**

300 Turner Street NW  
North End Center, Ste 2100  
Blacksburg, Virginia 24061  
P: (540) 231-6221 F: (540) 231-9628  
[www.procurement.vt.edu](http://www.procurement.vt.edu)

August 19, 2024

Allentown LLC  
Patrick Connahan  
165 Route 526  
Allentown, NJ 08501

Dear Patrick,

Subject: Contract Renewal Letter

Virginia Tech Contract #: VTG-1867-2023  
Commodity/Service: Research Equipment, Supplies and Related Services  
Renewal Period: 2/1/25 - 1/31/27  
Renewal #: (1 of 4) two-year renewals

In accordance with the renewal provision of the original contract, the university would like to renew the contract for an additional term. Please advise concerning your intention by signing in the appropriate space below. A signed copy of this letter should be received in Procurement by 11/1/24.

If allowed by the contract, price adjustments must be requested at the time of renewal in accordance with the contract documents. Price adjustments are not automatic or retroactive and are only implemented upon request by the vendor at the time of renewal.

In addition, review the attached form which shows your company information as listed in the university's vendor database. If any of this information has changed, make corrections directly on the form, and return with this letter. It is essential this information be accurate for payments to be processed in a timely manner.

Virginia Tech recommends that our vendors utilize the Wells One AP Control Payment System for payment of all invoices and strongly encourages all vendors under contract with the university to participate in this program. If your firm is not enrolled in the program, refer to our website: <http://www.procurement.vt.edu/Vendor/WellsOne.html> or contact me directly for more information.

Sincerely,

Chad Dalton  
Systems and Contracts Lead  
(540) 231-9129

Allentown LLC **agrees** to renew the contract under the terms and conditions of the subject contract.

Signed by: Patrick Connahan Date: 8/19/2024  
Authorized Signature: \_\_\_\_\_  
Name: Patrick Connahan Title: Chief Commercial Officer  
(please print)

**We currently participate in the Wells One Program:** \_\_\_\_\_

**We would like to participate in the Wells One Program:** \_\_\_\_\_

DocuSigned by: \_\_\_\_\_  
Approved: Reed Nagel  
5EF51DA320D049B...  
Director of Procurement

Date: 8/19/2024

COMMONWEALTH OF VIRGINIA

STANDARD CONTRACT

Contract Number: VTG-1867-2023

This contract entered into this 27th day of September 2022 by Allentown LLC hereinafter called the "Contractor" and Commonwealth of Virginia, Virginia Polytechnic Institute and State University called "Virginia Tech."

WITNESSETH that the Contractor and Virginia Tech, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide Research Equipment, Supplies and Related Services to Virginia Tech as set forth in the Contract Documents.

PERIOD OF CONTRACT: From February 1, 2023 through January 31, 2025 with the option for four (4) two-year renewals.

COMPENSATION AND METHOD OF PAYMENT: The Contractor shall be paid by Virginia Tech in accordance with the Contract Documents.

CONTRACT DOCUMENTS: The Contract Documents shall consist of this signed contract, Request for Proposal (RFP) number 952642205 dated June 9, 2022, together with Addendum Number 1 To RFP dated July 6, 2022, the proposal submitted by the Contractor dated July 15, 2022 and the negotiation summary, all of which Contract Documents are incorporated herein.

ELECTRONIC TRANSACTIONS: If this paragraph is initialed by both parties, to the fullest extent permitted by Code of Virginia, Title 59.1, Chapter 42.1, the parties do hereby expressly authorize and consent to the use of electronic signatures as an additional method of signing and/or initialing this contract and agree electronic signatures (for example, the delivery of a PDF copy of the signature of either party via facsimile or electronic mail or signing electronically by utilizing an electronic signature service) are the same as manual executed handwritten signatures for the purposes of validity, enforceability and

admissibility  
DS  
DC / RN  
(initials)

In WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

Contractor  
By: David Carmignani  
(Signature)  
David Carmignani  
Name and Title  
COO

Virginia Tech  
By: Reed Nagel  
Reed Nagel  
Associate Director for Goods and Services



Request for Proposal # 952642205

For

Research Equipment, Supplies and Related Services

06/09/2022

**Note: This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, sexual orientation, gender identity, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.**

RFP # 952642205, Research Equipment, Supplies and Related Services

**INCLUDE THIS PAGE WITH YOUR PROPOSAL, SIGNATURE AT SUBMISSION IS REQUIRED**

**DUE DATE:** Proposals will be received until July 15, 2022 at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

**INQUIRIES:** All inquiries for information regarding this solicitation should be directed to Levi Henry, Phone: (540) 231- 7852 e-mail: [lhenry29@vt.edu](mailto:lhenry29@vt.edu) . All inquiries will be answered in the form of an addendum. Inquiries must be submitted by 3:00 PM on July 1, 2022. Inquiries must be submitted to the procurement officer identified in this solicitation.

**PROPOSAL SUBMISSION:**

**Proposals may NOT be hand delivered to the Procurement Office.**

Virginia Tech has partnered with Bonfire Interactive to create a new procurement portal that will allow you to access business opportunities and submit bids and proposals to Virginia Tech digitally.

**Proposals must be submitted electronically at:**

<https://procurement-vt.bonfirehub.com/>.

Vendors are requested to visit the new Procurement Portal then follow the link to the Bonfire vendor registration page to register your company. Registration is easy and free. If you have any challenges with the registration process, please contact Bonfire Interactive Support at [support@gobonfire.com](mailto:support@gobonfire.com) .

**It is encouraged for all vendors to register prior to the proposal submission deadline to avoid late submissions.** Log into your Bonfire Vendor account in order to access the opportunity and begin preparing your submission. Upon completion you will be directed to your Submission Receipt. Virginia Tech will not confirm receipt of proposals. It is the responsibility of the offeror to make sure their proposal is delivered on time.

For a quick tutorial on how to upload a submittal, visit: [https://support.gobonfire.com/hc/en-us/articles/360011034814-Creating-and-Uploading-a-Submission-for-Vendors-?\\_ga=2.42375717.1472165071.1588110542-997330893.1585332052](https://support.gobonfire.com/hc/en-us/articles/360011034814-Creating-and-Uploading-a-Submission-for-Vendors-?_ga=2.42375717.1472165071.1588110542-997330893.1585332052)

Hard copy or email proposals will not be accepted. Late proposals will not be accepted, nor will additional time be granted to any individual Vendor.

**Attachments must be smaller than 1000MB in order to be received by the University.**

*In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.*

AUTHORIZED SIGNATURE: \_\_\_\_\_ Date: \_\_\_\_\_

9/29/2021

**[INCLUDE THIS PAGE]**

I. PURPOSE:

The purpose of this Request for Proposal (RFP) is to solicit proposals to establish a contract to provide research equipment, supplies and related services through competitive negotiations by Virginia Polytechnic Institute and State University (Virginia Tech), an agency of the Commonwealth of Virginia.

Virginia Tech regularly purchases a wide variety of research items to carry out its mission. These items include, but are not limited to research equipment, supplies, chemicals, biologicals, laboratory equipment, related items, and services.

**If your firm currently has an existing contract with a Virginia State Entity, please do not respond to this solicitation.**

II. SMALL, WOMAN-OWNED AND MINORITY (SWAM) BUSINESS PARTICIPATION:

The mission of the Virginia Tech supplier opportunity program is to foster inclusion in the university supply chain and accelerate economic growth in our local communities through the engagement and empowerment of high quality and cost competitive small, minority-owned, women-owned, and local suppliers. Virginia Tech encourages prime suppliers, contractors, and service providers to facilitate the participation of small businesses, and businesses owned by women and minorities through partnerships, joint ventures, subcontracts, and other inclusive and innovative relationships.

For more information, please visit: <https://www.sbsd.virginia.gov/>

III. CONTRACT PERIOD:

The term of this contract is for two year(s), or as negotiated. There will be an option for four (4) two-year renewals, or as negotiated.

IV. EVA BUSINESS-TO-GOVERNMENT ELECTRONIC PROCUREMENT SYSTEM:

The eVA Internet electronic procurement solution streamlines and automates government purchasing activities within the Commonwealth of Virginia. Virginia Tech, and other state agencies and institutions, have been directed by the Governor to maximize the use of this system in the procurement of goods and services. *We are, therefore, requesting that your firm register as a vendor within the eVA system.*

There are transaction fees involved with the use of eVA. These fees must be considered in the provision of quotes, bids and price proposals offered to Virginia Tech. Failure to register within the eVA system may result in the quote, bid or proposal from your firm being rejected and the award made to another vendor who is registered in the eVA system.

Registration in the eVA system is accomplished on-line. Your firm must provide the necessary information. Please visit the eVA website portal at <http://www.eva.virginia.gov/pages/eva-registration-buyer-vendor.htm> and **register both with eVA and Ariba**. *This process needs to be completed before Virginia Tech can issue your firm a Purchase Order or contract.* If your firm conducts business from multiple geographic locations, please register these locations in your initial registration.

For registration and technical assistance, reference the eVA website at: <https://eva.virginia.gov/>, or call 866-289-7367 or 804-371-2525.

V. CONTRACT PARTICIPATION:



It is the intent of this solicitation and resulting contract to allow for cooperative procurement. Accordingly, any public body, public or private health or educational institutions, or Virginia Tech's affiliated corporations and/or partnerships may access any resulting contract if authorized by the contractor.

Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor, the resultant contract may be extended to the entities indicated above to purchase at contract prices in accordance with contract terms. The Contractor shall notify Virginia Tech in writing of any such entities accessing the contract, if requested. No modification of this contract or execution of a separate contract is required to participate. The Contractor will provide semi-annual usage reports for all entities accessing the Contract, as requested. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract to include contractual disputes, invoicing and payments without direct administration from Virginia Tech. Virginia Tech shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that Virginia Tech is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract no matter the circumstances.

Use of this contract does not preclude any participating entity from using other contracts or competitive processes as the need may be.

VI. STATEMENT OF NEEDS/SCOPE OF WORK:

- A. Virginia Tech desires to partner with contractors to provide quality research equipment, supplies, related items, and services. Offerors are encouraged to submit proposals for any or all of the product categories they can provide. All items are to be new and in original packaging. The Contractor shall not ship substitute items without prior approval from Virginia Tech personnel.
- B. Deep discounts off list are expected. Except for special handling, prices should be inclusive of delivery (FOB Destination). Pricing may be adjusted downward at any time and upward annually to reflect changes in manufacturers pricing. Contractor must provide full price files to Virginia Tech in either Access or Microsoft Excel to support price increase requests. Virginia Tech has 30 days to review price increase requests and reserves the right to challenge increases based on CPI or other relevant market data.
- C. Sales representation: Provide a plan for sales representation. We recognize that not all institution accounts will warrant full-time on-campus representation. Provide a narrative on how you propose to provide this service.

- D. Addition of new lines of products and services: It is important to have the flexibility in this contract to allow for future events that add value to the relationship. Examples include, but are not limited to, the addition of products and services that are new to the marketplace; the addition to the distribution chain of a new supplier and the acquisition of a complimentary company.
- E. Volume and Growth Incentives: In order to support the growth of the partnership, we look for preferred suppliers to provide financial incentives, payable to the institution at the close of each contract year.
- F. Substitutions of alternate items of products ordered are only allowed with Virginia Tech's prior approval. If a product is not available in a given package size, Virginia Tech will have the option to purchase another size at the same or lower unit price.
- G. Product Satisfaction: The Contractor should act as a customer advocate and coordinator for communications with the manufacturers and is responsible for performance and problem resolution. The Contractor's responsibility for support continues even if the Contractor discontinues selling a manufacturer's product to the extent that resolution is available from the manufacturer. The Contractor must take the necessary actions with manufacturers to reduce, minimize and prevent stock-outs of products and to ensure that promised lead times are accurate. Customer satisfaction will be a determining factor in measuring the Contractor's performance.
- H. Warranty: All products purchased under this contract will minimally include the Original Equipment Manufacturer's warranty which will pass directly to Virginia Tech. Products which fail after acceptance and installation will be covered under warranty. Products which are inoperative at installation will either be replaced by the Contractor or repaired under warranty. The decision to replace such products or accept warranty repair will be at the sole discretion of Virginia Tech, except in the event Virginia Tech fails to provide timely notice of product failure to the Contractor. The Contractor should provide contact information for requests for warranty services for all equipment sold under the contract. Any maintenance agreements available from the Contractor should be provided to Virginia Tech as an option and priced as discounted off list price.
- I. Sustainability: The Contractor is encouraged to address environmental concerns related to the purchase of recycled products, reductions of operating and maintenance costs, improved energy efficiencies, reduction of waste, use of 'green' products, and efforts to reduce consumption of energy, water, and materials.
- J. Minimum Order: There shall be no minimum order requirement.
- K. Additional Charges: The Contractor shall not add additional fees except as allowed by contract terms.

VII. PROPOSAL PREPARATION AND SUBMISSION:

A. Specific Requirements

Proposals should be as thorough and detailed as possible so that Virginia Tech may properly evaluate your capabilities to provide the required goods or services. Offerors are required to submit the following information/items as a complete proposal:

1. Provide a summary overview of the company, including qualifications and experiences, geographical operations, unique services provided to the higher education marketplace and envisioned company changes including planned technological advances and acquisitions.

2. If applicable, provide the link to your complete electronic catalog containing all available items being offered. Include published price list or instructions on how to access published price list electronically.
3. List all contact information for ordering, invoicing, customer service, etc.
4. Describe experience in working with various departments at educational institutions similar to Virginia Tech. Include method of collaboration for individual orders.
5. Describe delivery options and policies including special handling charges, installation and training if required for the items being offered. **All orders shall be FOB destination.** Include information regarding delivery costs and/or free delivery. Specify costs in Attachment B Pricing Schedule.
6. Specify typical turnaround time for delivery (standard, rush, etc.) for the items being offered.
7. Describe return policy and identify any associated costs. Any costs to be specified in Attachment B Pricing Schedule.
8. Describe the process for replacement of defective, broken, or damaged items.
9. Provide sample quote and invoice. Quotes shall include manufacturer list price and contracted discount price.
10. Identify any other goods or services being offered to Virginia Tech and associated costs as specified in Attachment B Pricing Schedule.
11. Participation of Small, Women-owned and Minority-owned Business (SWAM) Business:

If your business cannot be classified as SWaM, describe your plan for utilizing SWaM subcontractors if awarded a contract. Describe your ability to provide reporting on SWaM subcontracting spend when requested. If your firm or any business that you plan to subcontract with can be classified as SWaM, but has not been certified by the Virginia Department of Small Business and Supplier Diversity (SBSD), it is expected that the certification process will be initiated no later than the time of the award. If your firm is currently certified, you agree to maintain your certification for the life of the contract. For assistance with SWaM certification, visit the SBSD website at <http://www.sbsd.virginia.gov/>

## B. General Requirements

1. RFP Response: In order to be considered for selection, Offerors shall submit a complete response to this RFP to include;
  - a. **One (1) electronic document** in WORD format or searchable PDF of the entire proposal as one document, INCLUDING ALL ATTACHMENTS must be uploaded through the Bonfire online submission portal. Refer to page 2 for instructions.

Any proprietary information should be clearly marked in accordance with 2.d. below.
  - b. Should the proposal contain **proprietary information**, provide **one (1) redacted electronic copy** of the proposal and attachments **with proprietary portions removed or blacked out**. This redacted copy should follow the same upload



procedures as described on Page 1 of this RFP. This redacted copy should be clearly marked "*Redacted Copy*" within the name of the document. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable. Virginia Tech shall not be responsible for the Contractor's failure to exclude proprietary information from this redacted copy.

No other distribution of the proposals shall be made by the Offeror.

## 2. Proposal Preparation:

- a. Proposals shall be signed by an authorized representative of the Offeror. All information requested should be submitted. Failure to submit all information requested may result in Virginia Tech requiring prompt submission of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by Virginia Tech at its discretion. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- b. Proposals should be prepared simply and economically providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be on completeness and clarity of content.
- c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, subletter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and subletter should be repeated at the top of the next page. The proposal should contain a table of contents which cross references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at an appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.
- d. Ownership of all data, material and documentation originated and prepared for Virginia Tech pursuant to the RFP shall belong exclusively to Virginia Tech and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an Offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, to prevent disclosure the Offeror must invoke the protections of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other materials is submitted. The written request must specifically identify the data or other materials to be protected and state the reasons why protection is necessary. –The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable and may result in rejection of the proposal.

3. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to Virginia Tech.—This will provide an opportunity for the Offeror to clarify or elaborate on the proposal but will in no way change the original proposal. Virginia Tech will schedule the time and location of these presentations. Oral presentations are an option of Virginia Tech and may not be conducted. Therefore, proposals should be complete.

## VIII. SELECTION CRITERIA AND AWARD:

### A. Selection Criteria

Proposals will be evaluated by Virginia Tech using the following:

| <u>Criteria</u>   | <u>Maximum Point Value</u> |
|---|----------------------------|
| 1. Quality of products/services offered and suitability for the intended purposes | 30                         |
| 2. Qualifications and experiences of Offeror in providing the goods/services      | 20                         |
| 3. Specific plans or methodology to be used to provide the Services               | 20                         |
| 4. Cost (or Price)  | 20                         |
| 5. Participation of Small, Women-Owned and Minority (SWAM) Business               | 10                         |
|   | Total 100                  |

### B. Award

Selection shall be made of two or more offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposal, including price, if so stated in the Request for Proposal. Negotiations shall then be conducted with the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, Virginia Tech shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. Virginia Tech may cancel this Request for Proposal or reject proposals at any time prior to an award. Should Virginia Tech determine in writing and in its sole discretion that only one offeror has made the best proposal, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference all the requirements, terms and conditions of this solicitation and the Contractor's proposal as negotiated. See Attachment C for sample contract form.

Virginia Tech reserves the right to award multiple contracts as a result of this solicitation.

IX. INVOICES:

Invoices for goods or services provided under any contract resulting from this solicitation shall be submitted by email to [vtinvoices@vt.edu](mailto:vtinvoices@vt.edu) or by mail to:

Virginia Polytechnic Institute and State University (Virginia Tech)  
Accounts Payable  
North End Center, Suite 3300  
300 Turner Street NW  
Blacksburg, Virginia 24061

X. METHOD OF PAYMENT:

Virginia Tech will authorize payment to the contractor as negotiated in any resulting contract from the aforementioned Request for Proposal.

Payment can be expedited through the use of the Wells One AP Control Payment System. Virginia Tech strongly encourages participation in this program. For more information on this program please refer to Virginia Tech's Procurement website: <http://www.procurement.vt.edu/vendor/wellsone.html> or contact the procurement officer identified in the RFP.

XI. ADDENDUM:

Any **ADDENDUM** issued for this solicitation may be accessed at <http://www.apps.vpfin.vt.edu/html.docs/bids.php>. Since a paper copy of the addendum will not be mailed to you, we encourage you to check the web site regularly.

XII. COMMUNICATIONS:

Communications regarding this solicitation shall be formal from the date of issue, until either a Contractor has been selected or the Procurement Department rejects all proposals. Formal communications will be directed to the procurement officer listed on this solicitation. Informal communications, including but not limited to request for information, comments or speculations regarding this solicitation to any University employee other than a Procurement Department representative may result in the offending Offeror's proposal being rejected.

XIII. CONTROLLING VERSION OF SOLICITATION:

The posted version of the solicitation and any addenda issued by Virginia Tech Procurement Services is the mandatory controlling version of the document. Any modification of/or additions to the solicitation by the Offeror shall not modify the official version of the solicitation issued by Virginia Tech Procurement Services. Such modifications or additions to the solicitation by the Offeror may be cause for rejection of the proposal; however, Virginia Tech reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.

XIV. TERMS AND CONDITIONS:

This solicitation and any resulting contract/purchase order shall be governed by the attached terms and conditions, see Attachment A.

XV. CONTRACT ADMINISTRATION:

- A. The individual user departments at Virginia Tech shall be identified as the Contract Administrators and shall use all powers under the contract to enforce its faithful performance.
- B. The Contract Administrators in each user departments shall determine the amount, quantity, acceptability, fitness of all aspects of the services and shall decide all other questions in connection with the services. Contract Administrators, or designees, shall not have authority to approve changes in the services which alter the concept or which call for an extension of time for this contract. Any modifications made must be authorized by the Virginia Tech Procurement Department through a written amendment to the contract.
- C. Levi Henry, Buyer Senior, Procurement, shall oversee the contract in its entirety and will serve as the point of contact for issues involving this contract.

XVI. ATTACHMENTS:

Attachment A - Terms and Conditions  
Attachment B – Pricing Schedule

**ATTACHMENT A**  
**TERMS AND CONDITIONS**

**RFP GENERAL TERMS AND CONDITIONS**

See: [http://procurement.vt.edu/content/dam/procurement\\_vt\\_edu/docs/terms/GTC\\_RFP\\_09242021.pdf](http://procurement.vt.edu/content/dam/procurement_vt_edu/docs/terms/GTC_RFP_09242021.pdf)

**ADDITIONAL TERMS AND CONDITIONS**

1. **ADDITIONAL GOODS AND SERVICES:** The University may acquire other goods or services that the supplier provides other than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services newly introduced during the term of the Agreement.
2. **AUDIT:** The Contractor hereby agrees to retain all books, records, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. Virginia Tech, its authorized agents, and/or the State auditors shall have full access and the right to examine any of said materials during said period.
3. **AVAILABILITY OF FUNDS:** It is understood and agreed between the parties herein that Virginia Tech shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
4. **CANCELLATION OF CONTRACT:** Virginia Tech reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the Contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
5. **CONTRACT DOCUMENTS:** The contract entered into by the parties shall consist of the Request for Proposal including all modifications thereof, the proposal submitted by the Contractor, the written results of negotiations, the Commonwealth Standard Contract Form, all of which shall be referred to collectively as the Contract Documents.
6. **IDENTIFICATION OF PROPOSAL EMAIL:** Virginia Tech will only be accepting electronic submission of proposals. All submissions must be submitted to <https://procurement-vt.bonfirehub.com/>. Upon completion you will be directed to your Submission Receipt. Virginia Tech will not confirm receipt of proposals. It is the responsibility of the offeror to make sure their proposal is delivered on time. **Attachments must be smaller than 1000MB in order to be received by the University.** Proposals may **NOT** be hand delivered to the Procurement Office.
7. **NOTICES:** Any notices to be given by either party to the other pursuant to any contract resulting from this solicitation shall be in writing via email.
8. **SEVERAL LIABILITY:** Virginia Tech will be severally liable to the extent of its purchases made against any contract resulting from this solicitation. Applicable entities described herein will be severally liable to the extent of their purchases made against any contract resulting from this solicitation.

- 9. CLOUD OR WEB HOSTED SOFTWARE SOLUTIONS:** For agreements involving Cloud-based Web-hosted software/applications refer to link for additional terms and conditions: [http://www.ita.vt.edu/purchasing/VT\\_Cloud\\_Data\\_Protection\\_Addendum\\_final03102017.pdf](http://www.ita.vt.edu/purchasing/VT_Cloud_Data_Protection_Addendum_final03102017.pdf)

## SPECIAL TERMS AND CONDITIONS

- 1. ADVERTISING:** In the event a contract is awarded for supplies, equipment, or services resulting from this solicitation, no indication of such sales or services to Virginia Tech will be used in product literature or advertising. The contractor shall not state in any of the advertising or product literature that the Commonwealth of Virginia or any agency or institution of the Commonwealth has purchased or uses its products or services.
- 2. ELECTRICAL INSTALLATION:** All equipment/material shall conform to the latest issue of all applicable standards as established by National Electrical Manufacturer's Association (NEMA), American National Standards Institute (ANSI), and Underwriters' Laboratories, Incorporated (UL) or other Nationally Recognized Testing Laboratories (NRTL) currently listed with the US Department of Labor. All equipment and material, for which there are NEMA, ANSI, UL or other NRTL standards and listings, shall bear the appropriate label of approval for use intended.

**3. INSURANCE:**

By signing and submitting a Proposal/Bid under this solicitation, the offeror/bidder certifies that if awarded the contract, it will have the following insurance coverages at the time the work commences. Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, Virginia Tech reserves the right to require the contractor to furnish certificates of insurance for the coverage required.

**INSURANCE COVERAGES AND LIMITS REQUIRED:**

- A. Worker's Compensation - Statutory requirements and benefits.
- B. Employers Liability - \$100,000.00
- C. General Liability - \$2,000,000.00 combined single limit. Virginia Tech and the Commonwealth of Virginia shall be named as an additional insured with respect to goods/services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, Owner's and Contractor's Protective Liability and Personal Injury Liability.
- D. Automobile Liability - \$500,000.00
- E. Builders Risk – For all renovation and new construction projects under \$100,000 Virginia Tech will provide All Risk – Builders Risk Insurance. For all renovation contracts, and new construction from \$100,000 up to \$500,000 the contractor will be required to provide All Risk – Builders Risk Insurance in the amount of the contract and name Virginia Tech as additional insured. All insurance verifications of insurance will be through a valid insurance certificate.

F. The contractor agrees to be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen to occur in connection with and during the performance of the contract, including but not limited to claims under the Worker's Compensation Act. The contractor agrees that it will, at all times, after the completion of the work, be responsible for, indemnify, defend and hold harmless Virginia Tech, its officers, agents and employees from all liabilities resulting from bodily or mental injury or property damage directly or indirectly arising out of the performance or nonperformance of the contract

- 4. LABELING OF HAZARDOUS SUBSTANCES:** If the items or products requested by this solicitation are "Hazardous Substances" as defined by the # 3.1-250 of the Code of Virginia (1950), as amended,

or # 1261 of Title 15 of the United States Code, then the offeror/bidder, by submitting its Proposal/Bid, certifies and warrants that the items or products to be delivered under this contract shall be properly labeled as required by the foregoing sections and that by delivering the items or products the offeror/bidder does not violate any of the prohibitions of # 3.1-252 of the Code of Virginia or Title 15 U.S.C. # 1263.

5. **LICENSE TO USE VIRGINIA TECH LICENSED INDICIA:** By signing and submitting this Proposal/Bid, the offeror/bidder agrees that if it is awarded a purchase order/contract as a result of this solicitation, it will follow the procedures outlined by Virginia Tech's Licensing and Trademarks Administration to become a licensed vendor authorized to use Virginia Tech licensed trademarks indicia identified in the solicitation and to follow all procedures for submitting artwork for product for approval prior to producing any product with Virginia Tech indicia. As a licensed vendor, the offeror/bidder will be required to pay the university's standard royalty rate for similarly licensed vendors. *More information on the licensing process and application can be found at: <http://clc.com/Licensing-Info.aspx>.*
6. **MATERIAL SAFETY DATA SHEETS:** Material Safety Data Sheets and descriptive literature shall be provided with the Proposal/Bid for each chemical and/or compound offered. Failure on the part of the offeror/bidder to submit such data sheets may be cause for declaring the Proposal/Bid as nonresponsive.
7. **ORDERS:** Applicable departments, institutions, agencies and Public Bodies of the Commonwealth of Virginia may order by issuing a purchase order against any contract resulting from this solicitation.
8. **PRICE ESCALATION/DEESCALATION:** Price adjustments for changes in the contractor's price of materials, labor and transportation may be permitted. Request for price adjustments for any other reasons will not be granted. No price increases will be authorized for 365 calendar days after the effective date of the contract. Contractor shall give not less than 30 days advance notice prior to the annual renewal of the contract of any desired price increase.

The Contractor shall document the amount and proposed effective date of any general change in the price of materials, labor and transportation. Documentation shall be supplied with the contractor's request for increase which will (1) verify that the requested price increase is general in scope and not applicable just to Virginia Tech, and (2) verify the amount or percentage of increase which is being passed on to the contractor by the contractor's suppliers. Failure by the contractor to supply the aforementioned verification with the request for price increase will result in a delay of the effective date of such increase. The Virginia Tech Procurement Department may verify such change in price independently. The Virginia Tech Procurement Department may make such verification as it deems adequate. However, any increase which the Virginia Tech Procurement Department determines is excessive, regardless of any documentation supplied by the contractor, may be cause for cancellation of the contract by the Virginia Tech Procurement Department. The Virginia Tech Procurement Department will notify the contractor in writing of the effective date of any increase which is approved. However, the contractor shall fill all purchase orders received prior to the effective date of the price adjustments of the old contract prices.

"Across the Board" price decreases are subject to implementation at any time and shall be immediately conveyed to Virginia Tech. The contractor is further advised that price decreases which affect the price of materials, labor, and transportation are required to be passed on to Virginia Tech immediately. Failure to do so will result in action to recoup such amounts.

9. **SPECIAL OR PROMOTIONAL DISCOUNTS:** The Contractor shall extend any special promotional sale prices or discounts immediately to Virginia Tech during the term of the contract. Such notice shall also advise the duration of the specific sale or discount price.

- 10. SIDEWALK POLICY:** Driving on sidewalks is allowed when there is no other way to get a needed vehicle to a designated place or building on campus. The vehicle operator shall be made aware that extreme caution shall be used to operate the vehicle in a way that will not be a hazard or hindrance to pedestrians using the walk. The contractor shall be responsible for any damage to turf and anything that is located adjacent to the walk. Parking an unattended vehicle on a sidewalk is strictly prohibited by State Law. The contractor is allowed to park a vehicle on a sidewalk if there is no other way to perform necessary work. The procedure to obtain a permit to operate a vehicle on sidewalks is the same as for the turf as outlined in Turf Policy. Any vehicle parked illegally on sidewalks shall be subject to ticketing, fines and towing if necessary.
- 11. TURF POLICY:** Parking or driving on campus turf or sidewalk is strictly prohibited, except as specifically directed or otherwise allowed by the Physical Plant Grounds Department. In this case, a turf permit must be obtained from Virginia Tech Parking Services and displayed by the vehicle. Turf parking is not allowed under the canopy of any tree on campus. Any vehicle parked illegally on turf or sidewalks shall be subject to ticketing and fines.
- 12. WARRANTY (COMMERCIAL):** The contractor agrees that the supplies or services furnished under any award resulting from this solicitation shall be covered by the most favorable commercial warranties the contractor gives any customer for such supplies or services and that the rights and remedies provided therein are in addition to and do not limit those available to Virginia Tech by any other clause of this solicitation.



## Attachment B

### Pricing Schedule

The offeror shall provide pricing for all proposed research equipment, supplies, chemicals, biologicals, laboratory equipment, related items, and services. The pricing schedule should include percentage off list price for specific manufacturer/product lines or percentage discount off catalog. The following sample shall be used: Category/Item, Manufacturer, and Discount Off List Price.

| Category/Item | Manufacturer | Discount off List Price |
|---------------|--------------|-------------------------|
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REQUEST FOR PROPOSAL  
VIRGINIA TECH



Research Equipment, Supplies  
and Related Services

RFP No.: 95264205

July 15, 2022

Ref: *Virginia Tech*  
*Research Equipment, Supplies and Related Services*  
*Request for Proposal: 952642205*

In response to your RFP 95264205 – Research Equipment, Supplies and Related Services, we at Allentown, LLC are pleased to offer the following for your consideration.

The submitted shall include the following completed documents:

1. Cover Letter
2. Signature Sheet
3. Signed Addendum 1
4. Proposal
5. Pricing Schedule
6. Sample Quote and Invoice
7. Product Information / Spec Sheets

Allentown, LLC is a leading global provider in Life Science solutions. In over 51 years of operation, dedicated exclusively to the Life Science industry, we are proud to have played our part in the heroic research that continues to save lives around the world every day. We have earned the highest trust of the biomedical research community by providing critical services with integrity and care. To this day, care is at the heart of everything we do. Care for each product that rolls off our factory floor; care for our customers and the patients that ultimately benefit from their work; care for the welfare of the animals whose health and comfort are critical to the success of the research. Our success is based on precision-engineering of equipment that lasts longer and performs more efficiently, accurately and humanely; on our corporate culture that focuses on personal service and delivering peace of mind to our customers; and on lasting relationships with leading institutions that enable us to influence and accommodate new trends in laboratory housing.

Our customers have direct access to all Allentown staff members from CEO to field service crew to answer all questions and concerns regarding their purchased equipment. The main point of contact for this proposal will be Mr. Mark Marasco, Sales Operations Specialist, Contact information:

- Mobile: [REDACTED]
- Toll Free: 1-800-762-2243
- Email: [mmarasco@allentowninc.com](mailto:mmarasco@allentowninc.com)

Please see further below for supplemental product information as requested in the bid as well as additional reasons for selecting Allentown, LLC as your preferred partner.

We would be pleased to review our submission with you should you have any questions or require additional information.

Kind regards,



Mark Marasco  
Sales Operations Specialist



Request for Proposal # 952642205

For

Research Equipment, Supplies and Related Services

06/09/2022

**Note: This public body does not discriminate against faith-based organizations in accordance with the *Code of Virginia*, § 2.2-4343.1 or against a bidder or offeror because of race, religion, color, sex, sexual orientation, gender identity, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.**

RFP # 952642205, Research Equipment, Supplies and Related Services

**INCLUDE THIS PAGE WITH YOUR PROPOSAL, SIGNATURE AT SUBMISSION IS REQUIRED**

**DUE DATE:** Proposals will be received until July 15, 2022 at 3:00 PM. Failure to submit proposals to the correct location by the designated date and hour will result in disqualification.

**INQUIRIES:** All inquiries for information regarding this solicitation should be directed to Levi Henry, Phone: (540) 231- 7852 e-mail: [lhenry29@vt.edu](mailto:lhenry29@vt.edu) . All inquiries will be answered in the form of an addendum. Inquiries must be submitted by 3:00 PM on July 1, 2022. Inquiries must be submitted to the procurement officer identified in this solicitation.

**PROPOSAL SUBMISSION:**

**Proposals may NOT be hand delivered to the Procurement Office.**

Virginia Tech has partnered with Bonfire Interactive to create a new procurement portal that will allow you to access business opportunities and submit bids and proposals to Virginia Tech digitally.

**Proposals must be submitted electronically at:**

<https://procurement-vt.bonfirehub.com/>.

Vendors are requested to visit the new Procurement Portal then follow the link to the Bonfire vendor registration page to register your company. Registration is easy and free. If you have any challenges with the registration process, please contact Bonfire Interactive Support at [support@gobonfire.com](mailto:support@gobonfire.com) .

**It is encouraged for all vendors to register prior to the proposal submission deadline to avoid late submissions.** Log into your Bonfire Vendor account in order to access the opportunity and begin preparing your submission. Upon completion you will be directed to your Submission Receipt. Virginia Tech will not confirm receipt of proposals. It is the responsibility of the offeror to make sure their proposal is delivered on time.

For a quick tutorial on how to upload a submittal, visit: [https://support.gobonfire.com/hc/en-us/articles/360011034814-Creating-and-Uploading-a-Submission-for-Vendors-?\\_ga=2.42375717.1472165071.1588110542-997330893.1585332052](https://support.gobonfire.com/hc/en-us/articles/360011034814-Creating-and-Uploading-a-Submission-for-Vendors-?_ga=2.42375717.1472165071.1588110542-997330893.1585332052)

Hard copy or email proposals will not be accepted. Late proposals will not be accepted, nor will additional time be granted to any individual Vendor.

**Attachments must be smaller than 1000MB in order to be received by the University.**

*In compliance with this Request For Proposal and to all the conditions imposed therein and hereby incorporated by reference, the undersigned offers and agrees to furnish the goods or services in accordance with the attached signed proposal and as mutually agreed upon by subsequent negotiation.*

AUTHORIZED SIGNATURE:



Date:

7/15/22

9/29/2021

**[INCLUDE THIS PAGE]**

### ADDENDUM # 1 TO RFP # 952642205

VIRGINIA POLYTECHNIC INSTITUTE AND STATE UNIVERSITY (Virginia Tech)  
Procurement Department (MC 0333)  
North End Center, Suite 2100  
300 Turner Street NW  
Blacksburg, Virginia 24061

|              |                            |
|--------------|----------------------------|
| DATE         | ORIGINAL DUE DATE AND HOUR |
| July 6, 2022 | July 15, 2022 @ 3:00 PM    |

ADDRESS ALL INQUIRIES AND CORRESPONDENCE TO: Levi Henry, Buyer Senior  
E-MAIL ADDRESS: lhenry29@vt.edu TELEPHONE NUMBER (540) 231-7852  
FAX NUMBER (540) 231-9628 AFTER HOUR MESSAGES (540) 231-6221

#### Research Equipment, Supplies and Related Services

A. The following questions have arisen as a result of this solicitation. Please see answers below:

1. Would VA Tech accept freight quoted as "Pre-Pay & Add" vs. inclusive in the pricing of the products offered. If we were to quote freight included, we would have to assume "worst case" which would be one of each item. If you were to order multiple units or items, the freight would be exorbitant. Also due to the "cooperative" structure of this contract, an item shipping to California would have a different freight amount as compared to the same item shipped to Florida.

Virginia Tech Response: It is desired to have inclusive pricing, however this can be further addressed with firms at the time of negotiations if applicable.

2. Price escalation/Increases – in today's inflationary world, it is very difficult for vendors to hold pricing for a one-year period. Would VA Tech consider, at a minimum, bi-annual price changes. Ideally, vendors would like a quarterly option.

Virginia Tech Response: Price escalations/increases shall be held at a minimum for one-year periods.

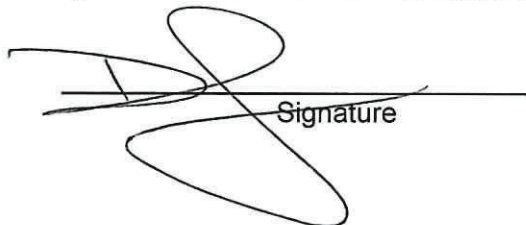
3. Would VA Tech accept Minimum Orders on some products?

Virginia Tech Response: There shall be no minimum order requirement.

A. All other terms, conditions and descriptions remain the same.

B. The due date and hour remains at 3:00 PM on July 15, 2022.

I acknowledge that I have read and understand this addendum in its entirety.


7/15/22  
 \_\_\_\_\_  
 Signature Date

## VI. Statement of Needs / Scope of Work

### A. Product Categories

1. Mouse and Rat racks, cages and related components.
2. Safety cabinets, Workstations, Bedding Dispensers, Bedding Disposal Units, Transfer Stations and related components
3. Rack mounted Blowers, Tower Blowers and related components
4. Bottles, Bottle Baskets and related components
5. Cardholders
6. Enrichment
7. Rabbit, Guinea Pig and Ferret racks, cages and related components
8. BCU and SPP racks, cages and related components
9. Filters and Pre-filters

### B. Discounts

All discounts have been incorporated into the Allentown, LLC pricing contract pricing

### C. Plan for Sales Representation

1. An Allentown Representative will communicate regularly and see the Virginia Tech team on a regular basis and as needed.

Key personnel responsible for design, quality assurance, equipment delivery, and service.

\*Will serve Virginia Tech on a day-to-day basis as primary points of contact.

Mr. John Coiro, CEO

Mr. Patrick Connahan, Managing Director

Mr. Scott Schriver, Director of North American Sales

Mr. Scott Hoy, North American Sales Manager

Mr. Steven J. Miller, Director of Engineering

Mr. Chris McGovern, Director of Manuf. Operations

Ms. Lori Mount, Director of Sales Operations

Ms. Sarah Rovezzi, Eastern District Sales Manager

Ms. Brenda Krum, Senior Sales Coordinator

[pconnahan@allentowninc.com](mailto:pconnahan@allentowninc.com)

[sschriver@allentowninc.com](mailto:sschriver@allentowninc.com)

[shoy@allentowninc.com](mailto:shoy@allentowninc.com)

[smiller@allentowninc.com](mailto:smiller@allentowninc.com)

[cmcgovern@allentowninc.com](mailto:cmcgovern@allentowninc.com)

[lmount@allentowninc.com](mailto:lmount@allentowninc.com)

[srovezzi@allentowninc.com](mailto:srovezzi@allentowninc.com)

[bkrum@allentowninc.com](mailto:bkrum@allentowninc.com)

### D. Addition of New Lines of Product / Services

- *Addition of New Products* – Virginia Tech’s contract will be evaluated on a Biannual / Annual Basis. As new products are approved and introduced into our current product lines, we will update Virginia Tech’s contract with these new products
- *Services* - Equipment Service agreements, preventative maintenance agreements and repair service are product specific and require specific quotes. If and when Virginia Tech requires such services, Allentown, LLC will supply a quote based upon the age of the equipment, quantity quoted and level of service required.

### E. Volume and Growth Incentives

Volume Incentive: When Virginia Tech places an order, for any item Allentown offered on the price list, we will credit your account according to the schedule below. At the end of the 12 - month period, Allentown will provide Virginia Tech with a summary of total purchases along with the applicable credit amount. The credit may be used towards future purchases of any item Allentown produces and is not limited to the items listed on this blanket pricing.

**\$250K - \$500K = 1% Credit**



**\$501K - \$750K = 1.5% Credit**

**\$751K - \$1M = 2% Credit**

NOTES:

1. Credit amount will be capped at \$30,000.
2. Credit must be used within the next contract year and may not be carried over.
3. Credit has no cash value.
4. Freight charges will be removed from calculations and will not be part of credit received.
5. During a competitive bid situation, if Allentown wins the award, the total dollar amount will not be used as part of the calculations to determine credit amount.

**F. Product Satisfaction**

Simply put – if there is a problem, we fix it.

Once notified of an issue, an internal “Customer Concern” is implemented, and all the necessary departments tasked to identify the issue / cause and prepare a solution.

Our Process for Identifying and Resolving Problems:

- Notification of a Problem
- Identify / Assessment
- Develop a Solution Plan
- Propose Remedy
- Action Plan
- Implementation
- Follow Up
- Discover Cause
- Revise Process if Necessary

Customer Service:

We have exceeded customer expectations with regards to any and all items which required our attention.

**G. Warranty**

Plastic Cage System Warranty

Allentown, LLC guarantees that laboratory animal cage bottoms and MicroBARRIER tops (collectively "Cages") made from Udel resin will not fail, as defined below, for a period of 26 months after the cage bottom or MicroBARRIER top is molded. Allentown, LLC guarantees that laboratory animal cages made from RaTEMP 400 resin will not fail, as defined below, for a period of 50 months from the date stamped on cage or MicroBARRIER top. As used above, "fail" shall mean a cage bottom or MicroBARRIER top that breaks or cracks, such that it cannot be used, or a cage bottom or MicroBARRIER top that suffers hazing, crazing or other defects to such an extent that the end use customer cannot see or observe the animal inside the cage through a majority of the surfaces of the cage bottom or MicroBARRIER top. The guarantee does not apply to normal wear and tear, or damage related to misuse, alteration, accident, negligence or improper care. In the event that any cage bottom or MicroBARRIER top made from RaTEMP 400 resin or Udel resin does not live up to the above commitment, the seller will replace, free of charge, the RaTEMP or Udel cage bottom or MicroBARRIER top. In the event that the same customer has suffered two failures of a cage bottom or a MicroBARRIER top made from Udel resin, after the second failure, seller will replace the material with an equal number of RaTEMP 400 cages or MicroBARRIER tops. Thereafter, seller's obligations under this paragraph with respect to that customer will apply only to cages made from RaTEMP 400 resin.

This replacement of material is the seller's sole liability and buyer's exclusive remedy. This guarantee is the seller's sole warranty, and no other warranty, expressed or implied, including the warranty of merchantability, is provided. Seller's liability under this paragraph is contingent on the buyer providing notice of any claim within 30 days after the buyer knows of the claim, or within 27 months after the cage bottom or MicroBARRIER top in question was molded, if it was molded out of Udel resin, or within 51 months after the cage bottom or MicroBARRIER top in question was molded out of RaTEMP resin, or whichever comes first. Standard NexGen cage top T-99 filters are not compatible with dry heat sterilization and are not covered under this warranty. A dry heat compatible filter can be provided.

#### Rodent IVC Rack Warranty

Allentown, LLC guarantees that our Rodent IVC (Individually Ventilated Cage) Racks, as defined below, will not fail for a period of 2 years from the date of invoice. Rodent IVC Racks includes the welded stainless steel structure, all items that are permanently mounted and will require tools to remove (casters, vertical plenums and doors, horizontal manifolds, shelf platforms, cage locks, cage exhaust collars, hose clamps and blower mounting runners), and the following removable items: rubber kup seals, air kup and water valve, stainless steel feeders, supply and exhaust hoses, EcoFlo supply blower and EcoFlo exhaust blower. Plastic cages, plastic feeder trays (PFTs) and Micro-Barrier filter tops are covered under the Allentown, LLC Plastic Cage Warranty, for a term based upon materials used. Failure of a Rodent IVC Rack shall include the following occurrences: broken welds, broken hardware, torn seals, torn gaskets, torn hoses, improperly functioning or non-functioning blowers, non-operating hinges and latches, and leaking water valves or manifolds. Failure will also include improper airflow at any cage location. Failure does not include: bent metal components or damage incurred as a result of the buyer's mishandling or inappropriate use, or damage resulting from failure to perform suggested maintenance (lubricate casters, prefilter and HEPA filter replacement). Airflow performance is not guaranteed when using either house exhaust or house supply air. The guarantee does not apply to normal wear and tear, or damage related to misuse, alteration, accident, negligence or improper care. The seller shall, at its discretion, repair or replace at no cost, any failed equipment at a time and place mutually agreeable to both the seller and the buyer. This guarantee is seller's sole warranty, and no other warranty, expressed or implied, including the warranty of merchantability, is provided.

#### Stainless Steel Products Warranty

Allentown, LLC guarantees that our stainless-steel products, as defined below, will not fail for a period of 1 year from the date of invoice. Stainless-steel products include the following: stainless-steel cages, cage racks, transfer tunnels, kennels, storage racks, carts, feeders, card holders, water bottle holders, bottle baskets, sipper tubes, or wash racks. Failure of a stainless-steel product shall include the following occurrences: broken welds, broken hardware, rusting, non-operating hinges and latches, non-operating wheels or casters, and leaking water valves or manifolds. Failure does not include: bent metal components or damage incurred as a result of the buyer's mishandling or inappropriate use, or damage resulting from failure to perform suggested maintenance (i.e. lubricate casters). The guarantee does not apply to normal wear and tear, or damage related to misuse, alteration, accident, negligence or improper care. The seller shall, at its discretion, repair or replace at no cost, any failed equipment at a time and place mutually agreeable to both the seller and the buyer. This guarantee is the seller's sole warranty, and no other warranty, expressed or implied, including the warranty of merchantability, is provided.

#### Animal Transfer Station Warranty

Allentown, LLC expressly represents and warrants all goods (a) to be supplied as specified (and described) in the Allentown, LLC catalogs and literature, and (b) to be free under normal use, service and testing (all as described in the Allentown, LLC catalogs and literature) from defects in material and workmanship for a period of 36 months from the invoice date. Allentown, LLC shall, at its discretion, repair or replace at no cost, any failed equipment at a time and place mutually agreeable to both Allentown, LLC and the buyer. This warranty does not cover damage of goods resulting from negligence or unauthorized modification of the unit. This guarantee is Seller's sole warranty, and no other warranty, expressed or implied, including the warranty of merchantability, is proved.

#### Biological Work-Station Warranty

Allentown, LLC expressly represents and warrants all goods (a) to be supplied as specified (and described) in the Allentown, LLC catalogs and literature, and (b) to be free under normal use, service and testing (all as described in the Allentown, LLC catalogs and literature) from defects in material and workmanship for a period of 36 months from the invoice date. Allentown, LLC shall, at its discretion, repair or replace at no cost, any failed equipment at a time and place mutually agreeable to both Allentown, LLC and the buyer. This warranty does not cover damage of goods resulting from negligence or unauthorized modification of the unit. This guarantee is Seller's sole warranty, and no other warranty, expressed or implied, including the warranty of merchantability, is proved.

#### Bedding Disposal System Warranty

Allentown, LLC expressly represents and warrants all goods (a) to be supplied as specified (and described) in the Allentown, LLC catalogs and literature, and (b) to be free under normal use, service and testing (all as described in the Allentown, LLC catalogs and literature) from defects in material and workmanship for a period of 36 months from the invoice date. Allentown, LLC shall, at its discretion, repair or replace at no cost, any failed equipment at a time and place mutually agreeable to both Allentown, LLC and the buyer. This warranty does not cover damage of goods resulting from negligence or unauthorized modification of the unit. This guarantee is Seller's sole warranty, and no other warranty, expressed or implied, including the warranty of merchantability, is proved.

### **H. Sustainability**

Allentown, LLC utilizes the highest quality materials and best in class production methods in all of our components including polished 3042B Stainless Steel with tig welded joints throughout all of our racks. Robot welders, cutters, punches and benders to enhance our assembly and maintain the strictest industry tolerances.

Many of the components as outlined in the contract pricing proposal are considered stock, with the exception of the racks and the blowers. Minimal turn-around time would be required for the order, processing, shipping and replacement.

### **I. Minimum Order**

Allentown, LLC will comply with the *No Minimum Order* requirement of this RFP

## **1. Summary / Overview of Company**

Allentown, LCC is a Privately Held Partnership based out of Allentown, NJ

165 Route 526, Allentown, NJ 08501

Phone: 800-762-2243

Fax: 609-259-0449

Taxpayer ID: [REDACTED]

DUNS No.: [REDACTED]

SAMs No.: [REDACTED]

eVA System: Allentown, LLC is registered with eVA

Ariba: Allentown, LLC is registered with Ariba

Allentown, LLC is the leading global provider of quality-built research animal housing and related animal care products to the biomedical research community. For over 51 years, Allentown has produced innovative and superior animal housing solutions, which continue to exceed the industry standards. Our success is based on our strong business integrity, our exacting attention to manufacturing detail, and unparalleled service.

Our State-of-the-Art manufacturing facility based in Allentown, New Jersey uniquely qualifies us to provide timely, cost-effective solutions for our customers' research needs. From computer-aided design and development through automated fabrication and welding, Allentown housing solutions are manufactured with tight tolerances to precise specifications. Our experienced workforce combines craftsmanship with innovation, constantly refining our manufacturing processes to ensure our customers the highest quality product at the most competitive price.

Allentown's offices in Reading, UK and France compliment a distribution network servicing customers in 66 countries. Allentown's Washing and Contamination Control Systems further expands Allentown's product offering and demonstrates the company's strategic vision of growth, innovation and commitment to the global biomedical research community.

Allentown, LLC employs dedicated professionals in the laboratory animal field who exhibit an aptitude for customer service, product application knowledge, and technical skills.

As any Allentown customer will tell you, our Technical Sales Consultants, Vivarium Design Services Engineers, Research Animal Housing Specialists and other specialized agents are dedicated to assisting our clients through facility design and layout, installation, training, and, most importantly, unparalleled post-occupancy service. We go the extra distance because that just might be the factor that helps determine a breakthrough.

With over 14 *Industry Leading* Patents, our innovations lower costs for our customers, increase productivity and improve the environment for both research animals and staff. Years ago, we led the industry by introducing more durable Polysulfone plastic housing, and most recently our latest solutions include a cutting-edge air-capture system for determining colony health status. With over 14 patents to our name and 4 more pending, the culture of innovation at Allentown continues to thrive.

With a leading international presence and a distribution network covering over 60 countries - whether through expansion, innovation or acquisition, our strategic decision-making is based on our long-term commitment to serving the global biomedical research community. Putting research first, we will continue to grow in order to provide for our customers' evolving needs.

Allentown's Strategic Partnership Direction is a strategy to improve internal company operations (ERP, Financial, Accounting, CRM, Data Security, etc.) and Product and Solutions Development (expanding product segments, manufacturing innovations, alliances with industry leaders, etc.) with the end goal to provide the laboratory animal science community a wide variety of efficient, reliable, and leading global solutions.

## 2. Electronic Catalog Link

[https://documents.allentowninc.com/Global\\_Solutions\\_Family\\_Brochure\\_US\\_16pg\\_v4\\_SPREADS.pdf](https://documents.allentowninc.com/Global_Solutions_Family_Brochure_US_16pg_v4_SPREADS.pdf)

[Other Specifications available upon request](#)

## 3. Contact Information

*Key personnel responsible for design, quality assurance, equipment delivery, and service.*

\*Will serve Virginia Tech on a day-to-day basis as primary points of contact.

Mr. John Coiro, CEO

Mr. Patrick Connahan, Managing Director

Mr. Scott Schriver, Director of North American Sales

Mr. Scott Hoy, North American Sales Manager

Mr. Steven J. Miller, Director of Engineering

Mr. Chris McGovern, Director of Manufacturing Operations

Ms. Lori Mount, Director of Sales Operations

Ms. Sarah Rovezzi, Eastern District Sales Manager

Mr. Joe Maruca, Sales and Engineering Operations Coordinator

[pconnahan@allentowninc.com](mailto:pconnahan@allentowninc.com)

[sschriver@allentowninc.com](mailto:sschriver@allentowninc.com)

[shoy@allentowninc.com](mailto:shoy@allentowninc.com)

[smiller@allentowninc.com](mailto:smiller@allentowninc.com)

[cmcgovern@allentowninc.com](mailto:cmcgovern@allentowninc.com)

[lmount@allentowninc.com](mailto:lmount@allentowninc.com)

[srovezzi@allentowninc.com](mailto:srovezzi@allentowninc.com)

[jmaruca@allentowninc.com](mailto:jmaruca@allentowninc.com)

### **Maintenance**

Purchase of any of the Allentown, LLC line of products will include: regional technical support, telephone support, support via internet and e-mail and support via fax-back document system.

Service Response time - Allentown will provide 1-2-hour phone response time for technical or service needs during normal working hours 9am to 5pm EST Mon-Fri. Service team based out of Allentown, NJ.

In addition, Allentown offers a 24-hour 7 day a week hot line for any technical requirements at 514-902-0569 or 609-273-5522.

Response for phone calls within 2 hrs.

- A) Location of available service facilities (after service and repair)  
Brian Bilecki – Allentown, NJ USA Facility 800-762-2243
- B) Location of available replacement parts from consumables to major components.  
Allentown, NJ USA – 800-762-2243 Ext 1128
- C) Response time: Service calls and escalation schedule:  
12 to 24 hours. Allentown, NJ USA Facility

## 4. References / Experience

### **Experience**

For over 50 years, Allentown, LLC has successfully partnered with almost every major biomedical research institution in the US. We remain dedicated to being the most trusted global partner in life-saving research by providing critical solutions and unparalleled service to ensure our clients can continue their critical work.

Allentown, LLC is proud of the strategic partnership that we have developed and maintained for over 20 years of service with Virginia Tech.

Listed are four (4) organizations that currently or previously have utilized the VT Pricing Agreement in place to better acquire Allentown, LLC components;

- University of Tennessee Purchasing System

- Virginia Commonwealth University'
- University of Virginia
- Colorado State University

### References

- *Ohio State University*  
[REDACTED]
- *Washington University, St. Louis*  
[REDACTED]
- *University of Missouri – Columbia*  
[REDACTED]

### 5. Delivery / Installation / Training

**Delivery** – Delivery will be Prepay and Add. Due to the difficulty in accurately averaging shipping pricing from a dimensional as well as a costing standpoint, we feel that Prepay and Add would be more beneficial overall to Virginia Tech’s budget

**Installation** - Non-Union Installation will be carried out by qualified Allentown service technicians. All components will be tested to ensure complete functionality.

**Training** – Allentown, LLC. will provide equipment training at the designated on-site facility. The training will consist of but not be limited to:

1. Training on equipment functionality
2. Maintenance procedures.
3. Ongoing educational programs for technicians and staff.
4. Air flow technology

### 6. Turnaround Time

Turnaround times vary from product to product and range from stock to 150 days.

Once an order has been received – your Allentown team will immediately provide a production / shipping lead time for your order.

### 7. Return Policy

For stock (P) Plastic, (S) Stainless, (L) Laminar Flow, and (W) Wi-Com item number, the items can be returned within 60 days from the date on invoice, must be in new condition, and may be subject to a 15% restock fee. (Restocking fee decision is made by our Corporate Office with the input of the Technical Sales Consultant and the Technical Sales Manager. The factors that determine the fee are: Products purchased, reason for return etc.) Customer would be responsible for all freight charges; both the initial order and return. The return of custom products, products which require design and engineering resources are prohibited.

## 8. Replacement Policy

If a product is found to be defective, Allentown, LLC will work with Virginia Tech to determine the most effective and expedient means of replacement.

## 9. Sample Quote and Invoice

Please reference sample Quote No. 00043691 and Invoice No. 103975 as requested in RFP

## 10. Other Goods and Services

**Engineering services** - Allentown's full-service engineering team is comprised of:

- Vivarium Design Services
- Product Design and Development Group
- Engineering Production Group

Our Engineering Departments have over 40 years of expertise in design, development, and implementation of industry requirements.

### **Contingency or Disaster Recovery Plan**

Allentown, LLC's disaster recovery plan incorporates the following:

- Regular back-up to our engineering, data & accounting files
- Two separate manufacturing facilities with redundant manufacturing capabilities
- Offsite storage and warehouse space
- Employee safety and evacuation plans
- Redundant machinery
- Offsite Human Resources location

Per company policy, Allentown LLC does not distribute our disaster recovery plans

### **Allentown Environmental Initiatives**

- Allentown, LLC. recognizes our obligation to manage, conserve and sustain natural resources. It is imperative that we understand our interactions with the environment so that we can focus on how to better support the environment, increase positive environmental impacts and transform negative impacts into more supportive relations with the environment.
- Since establishing the *Green Team* in 2010, Allentown, LLC has adjusted standard operating procedures in efforts to align with the Allentown Green Policy. The improvements include:
  - Solar panel system installed atop all roofs at Headquarters in Allentown, NJ, USA. The 3,982 panel installation is designed to offset 76.5% of our onsite energy load.
  - Partnering with US EPA SmartWay compliant companies, ensuring reduction of freight transportation-related emissions by accelerating the use of advanced fuel-saving technologies.
  - Utilizing trucks with automotive grade urea injected in the exhaust stream to decrease nitrogen oxide from diesel exhaust.
  - Encouraging employees to carpool by providing prime parking spots exclusively for ride-sharers.
  - Implementing a paper reduction program, by using environmentally friendly paper, duplex printing and utilizing paper-less communication like emails, shared docs, web portals, etc.
  - Converting old unused pallets into mulch to be used in garden beds around campus.

- Shipping products in 100% recyclable cardboard boxes and reusing cardboard boxes for inventory purposes throughout the warehouses.
  - Utilizing green friendly cleaning supplies and products.
  - Updating restrooms by installing water efficient toilets, waterless urinals, and motion sensor lighting.
- Collecting used batteries to ensure proper disposal at recycling centers.

## **11. SWAM Business**

Allentown, LLC does not meet the requirements to be considered a “Small, Woman Owned” or “Minority Owned” business.



**Attachment B**

**Pricing Schedule**

The offeror shall provide pricing for all proposed research equipment, supplies, chemicals, biologicals, laboratory equipment, related items, and services. The pricing schedule should include percentage off list price for specific manufacturer/product lines or percentage discount off catalog. The following sample shall be used: Category/Item, Manufacturer, and Discount Off List Price.

| <b>Category/Item</b> | <b>Manufacturer</b> | <b>Discount off List Price</b> |
|----------------------|---------------------|--------------------------------|
|                      |                     |                                |
|                      |                     |                                |
|                      |                     |                                |
|                      |                     |                                |
|                      |                     |                                |
|                      |                     |                                |
|                      |                     |                                |
|                      |                     |                                |
|                      |                     |                                |

**Please reference attached Allentown, LLC Pricing Workbook with Discount Column**



**NEXGEN**

| PRODUCT CODE    | PRODUCT DESCRIPTION  | QUANTITY PER CASE | 2022 LIST PRICE | DISCOUNT | 2022 NET PRICE |
|-----------------|--|-------------------|-----------------|----------|----------------|
| MENLP060CN-0120 | IVC, Mouse, 60 Cage NexGen LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), 5.0" X 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 6 Columns x 10 Tiers, Drawing 411601  | EACH              | \$10,943.00     | 20.00%   | \$8,754.40     |
| MENLP070CN-0121 | IVC, Mouse, 70 Cage NexGen LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 7 Columns x 10 Tiers, Drawing 411602  | EACH              | \$11,139.00     | 20.00%   | \$8,911.20     |
| MENLP080CN-0122 | IVC, Mouse, 80 Cage NexGen LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), 5" x 1.5" Gray Retort Casters, H2O Studs, Integrated Cage Locks, Single Face, 8 Columns x 10 Tiers, Drawing 411603   | EACH              | \$12,192.00     | 20.00%   | \$9,753.60     |
| MENLP120AN-0123 | IVC, Mouse, 120 Cage NexGen LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 6 Columns x 10 Tiers, Drawing 411604  | EACH              | \$14,511.00     | 20.00%   | \$11,608.80    |
| MENLP140AN-0124 | IVC, Mouse, 140 Cage NexGen LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 7 Columns x 10 Tiers, Drawing 411605   | EACH              | \$15,425.00     | 20.00%   | \$12,340.00    |
| MENLP160AN-0125 | IVC, Mouse, 160 Cage NexGen LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), 5" x 1.5" Gray Retort Casters, H2O Studs, Integrated Cage Locks, Double Face, 8 Columns x 10 Tiers, Drawing 411606  | EACH              | \$15,506.00     | 20.00%   | \$12,404.80    |
|                 |  |                   |                 |          |                |
|                 |  |                   |                 |          |                |
| MENLP060CD-0132 | IVC, Mouse, 60 Cage NexGen LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 6 Columns x 10 Tiers, Drawing 411613        | EACH              | \$19,309.00     | 20.00%   | \$15,447.20    |
| MENLP070CD-0133 | IVC, Mouse, 70 Cage NexGen LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 7 Columns x 10 Tiers, Drawing 411614        | EACH              | \$20,371.00     | 20.00%   | \$16,296.80    |
| MENLP080CD-0134 | IVC, Mouse, 80 Cage NexGen LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 8 Columns x 10 Tiers, Drawing 411615        | EACH              | \$22,190.00     | 20.00%   | \$17,752.00    |
| MENLP120AD-0135 | IVC, Mouse, 120 Cage NexGen LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 6 Columns x 10 Tiers, Drawing 411616 | EACH              | \$28,653.00     | 20.00%   | \$22,922.40    |

## NEXGEN

| MENLP140AD-0136 | IVC, Mouse, 140 Cage NexGen LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 7 Columns x 10 Tiers, Drawing 411617 | EACH | \$32,778.00      | 20.00%          |  | \$26,222.40     |  |  |  |  |
|-----------------|--|------|------------------|-----------------|--|-----------------|--|--|--|--|
| MENLP160AD-0137 | IVC, Mouse, 160 Cage NexGen LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 8 Columns x 10 Tiers, Drawing 411618 | EACH | \$34,977.00      | 20.00%          |  | \$27,981.60     |  |  |  |  |
|                 |  |      | <b>2022 LIST</b> | <b>DISCOUNT</b> |  | <b>2022 NET</b> |  |  |  |  |
|                 |  |      | LIST PRICE       |                 |  | NET PRICE       |  |  |  |  |
| 223581-4        | CAGE, MOUSE, XJ/NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, WHITE AIR KUP  | 20   | \$59.00          | 25.00%          |  | \$44.25         |  |  |  |  |
| 223581-2        | CAGE, MOUSE, XJ/NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, H2O SH(R), WHITE AIR KUP   | 20   | \$69.00          | 25.00%          |  | \$51.75         |  |  |  |  |
| 223580-4        | CAGE, XJ/NEXGEN EDGE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, WHITE AIR KUP  | 20   | \$63.00          | 25.00%          |  | \$47.25         |  |  |  |  |
| 223580-2        | CAGE, MOUSE, XJ/NEXGEN EDGE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, H2O SH(R), WHITE AIR KUP  | 20   | \$73.00          | 25.00%          |  | \$54.75         |  |  |  |  |
|                 |  |      | <b>2022 LIST</b> | <b>DISCOUNT</b> |  | <b>2022 NET</b> |  |  |  |  |
|                 |  |      | LIST PRICE       |                 |  | NET PRICE       |  |  |  |  |
| 228655-5        | MICRO BARRIER TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER  | 20   | \$54.00          | 25.00%          |  | \$40.50         |  |  |  |  |
| 228655-4        | MICRO BARRIER TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER, FLEX LOCKS  | 20   | \$61.00          | 25.00%          |  | \$45.75         |  |  |  |  |
| 228842-1        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99   | 20   | \$74.00          | 25.00%          |  | \$55.50         |  |  |  |  |
| 228842-2        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER, FLEX LOCKS  | 20   | \$81.00          | 25.00%          |  | \$60.75         |  |  |  |  |
| 228652-5        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN, DEEP POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER   | 20   | \$75.00          | 25.00%          |  | \$56.25         |  |  |  |  |
| 228652-4        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN, DEEP POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER, FLEX LOCKS   | 20   | \$78.00          | 25.00%          |  | \$58.50         |  |  |  |  |
| 228843-1        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN, DUAL POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER   | 20   | \$86.00          | 25.00%          |  | \$64.50         |  |  |  |  |
| 228843-2        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN, DUAL POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER, FLEX LOCKS   | 20   | \$93.00          | 25.00%          |  | \$69.75         |  |  |  |  |
| 228682-1        | EXTERNAL HYDROPAP (Trademark) TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER  | 20   | \$65.00          | 25.00%          |  | \$48.75         |  |  |  |  |
| 228682-2        | EXTERNAL HYDROPAP (Trademark) TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER, FLEX LOCKS  | 20   | \$72.00          | 25.00%          |  | \$54.00         |  |  |  |  |
| 228840-1        | EXTERNAL HYDROPAP (Trademark) TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER, H2O CLOSURE   | 20   | \$70.00          | 25.00%          |  | \$52.50         |  |  |  |  |

NEXGEN

|           |  |     |                                |                 |                              |
|-----------|--|-----|--------------------------------|-----------------|------------------------------|
| 228840-2  | EXTERNAL HYDROPAK (Trademark) TOP, MOUSE, NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGED RETAINER, H2O CLOSURE, FLEX LOCKS   | 20  | \$75.00                        | 25.00%          | \$56.25                      |
|           |  |     | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| 225663-1  | PLASTIC FEEDER TRAY, PFT2, MOUSE, DUAL FEEDER, CLEAR POLYSULFONE HIGH TEMPERATURE  | 20  | \$39.00                        | 25.00%          | \$29.25                      |
| 225664-1  | PLASTIC FEEDER TRAY, PFT2, FEEDER/BOTTLE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, SHEET METAL DESIGN FEEDER  | 20  | \$40.00                        | 25.00%          | \$30.00                      |
| 225665-1  | PLASTIC FEEDER TRAY, PFT2, DUAL BOTTLE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC   | 20  | \$43.00                        | 25.00%          | \$32.25                      |
| 226253-1  | PLASTIC FEEDER TRAY, PFT2, FEEDER/BOTTLE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, SHEET METAL DESIGN FEEDER, WITH STAINLESS STEEL SCRUFFING BOARD  | 20  | \$89.00                        | 25.00%          | \$66.75                      |
|           |  |     | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| 314677    | WIRE BAR LID, MOUSE, XJ/NEXGEN, STAINLESS STEEL, SHEET METAL DESIGN, HALF POCKET, WITH LANCES  | 20  | \$57.00                        | 15.00%          | \$48.45                      |
| 314678    | WIRE BAR LID, MOUSE, XJ/NEXGEN, STAINLESS STEEL, SHEET METAL DESIGN, HALF POCKET, WITH LANCES & SLUGS (MBT)  | 20  | \$66.00                        | 15.00%          | \$56.10                      |
| 412483    | WIRE BAR LID, MOUSE, XJ/NEXGEN/SPP/BCU2, STAINLESS STEEL, RIM ROD DESIGN DESIGN, FRONT POCKET (DEEP) WITH SQUARE STOPPER GUARD, HANDLE, EXTENDED DIVIDER, LANCES AND STACKING WIRE (FOR USE WITH PC250BHT/CL BOTTLE) | 20  | \$72.00                        | 15.00%          | \$61.20                      |
| WBLXJ-FPB | WIRE BAR LID, XJ/NEXGEN, STAINLESS STEEL, SHEET METAL DESIGN WITH NOTCH, FRONT POCKET WITH SQUARE STOPPER GUARD, MOUSE GUARD, HANDLE AND DIVIDER   | 20  | Call for Pricing               |                 | Call for Pricing             |
|           |  |     | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| 224520-1  | DIVIDER ASSEMBLY, XJ/NEXGEN, PLASTIC, RED, PERFORATED WITH WIRE BASE   | 20  | \$75.00                        | 25.00%          | \$56.25                      |
| 224520-2  | DIVIDER ASSEMBLY, EDGE, PLASTIC, RED, PERFORATED WITH WIRE BASE  | 20  | \$89.00                        | 25.00%          | \$66.75                      |
|           |  |     | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| MBRXJPHT  | RETAINER, FILTER, NEXGEN, HINGED, POLYSULFONE HIGH TEMPERATURE PLASTIC, PURPLE   | 20  | \$17.00                        | 25.00%          | \$12.75                      |
| MBFXJ-MEM | FILTER, XJ/NEXGEN, MBT/EBT, T-99   | 100 | \$5.00                         | 25.00%          | \$3.75                       |
| MBFXJ     | FILTER, XJ/NEXGEN, MBT/EBT, REEMAY 2033  | 100 | \$5.00                         | 25.00%          | \$3.75                       |
|           |  |     | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |

NEXGEN

|          |   |    |                  |                 |                 |
|----------|---|----|------------------|-----------------|-----------------|
| FLX1002  | LOCK, FLEX, NEXGEN, PURPLE, POLYSULFONE HIGH TEMPERATURE PLASTIC                                      | 20 | \$8.00           | 25.00%          | \$6.00          |
| K10000   | KIT, RUNNERS, NEXGEN, LEFT/RIGHT, HARDWARE, GLASS FILLED POLYSULFONE HIGH TEMPERATURE PLASTIC, PURPLE | 20 | \$66.00          | 25.00%          | \$49.50         |
|          |   |    | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|          |   |    | LIST PRICE       |                 | NET PRICE       |
| 223501-1 | END CAP, MANIFOLD, NEXGEN (MOUSE, 900, 1800), SILICONE, PURPLE  | 20 | \$11.00          | N/A             | \$11.00         |



### NEXGEN EASYCAGE RACKS

| PRODUCT CODE    | PRODUCT DESCRIPTION   | QUANTITY PER CASE | 2022 LIST PRICE | DISCOUNT | 2022 NET PRICE |
|-----------------|---|-------------------|-----------------|----------|----------------|
| MENDP060CN-0750 | IVC, Mouse, 60 Cage NexGen DISP LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H2O Studs, 5.0" X 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 6 Columns x 10 Tiers   | EACH              | \$10,943.00     | 20%      | \$8,754.40     |
| MENDP070CN-0715 | IVC, Mouse, 70 Cage NexGen DISP LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 7 Columns x 10 Tiers   | EACH              | \$11,139.00     | 20%      | \$8,911.20     |
| MENDP080CN-0725 | IVC, Mouse, 80 Cage NexGen DISP LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 8 Columns x 10 Tiers   | EACH              | \$12,192.00     | 20%      | \$9,753.60     |
| MENDP120AN-0696 | IVC, Mouse, 120 Cage NexGen DISP LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Inergrated Cage Locks, Double Face, 6 Columns x 10 Tiers  | EACH              | \$14,511.00     | 20%      | \$11,608.80    |
| MENDP140AN-0730 | IVC, Mouse, 140 Cage NexGen DISP LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.50" Gray Retort Casters, Integrated Cage Locks, Double Face, 7 Columns x 10 Tiers   | EACH              | \$15,425.00     | 20%      | \$12,340.00    |
| MENDP160AN-0693 | IVC, Mouse, 160 Cage NexGen DISP LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 8 Columns x 10 Tiers, Drawing 413946  | EACH              | \$15,506.00     | 20%      | \$12,404.80    |
| MENDP060CD-0751 | IVC, Mouse, 60 Cage NexGen DISP LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 6 Columns x 10 Tiers        | EACH              | \$19,309.00     | 20%      | \$15,447.20    |
| MENDP070CD-0752 | IVC, Mouse, 70 Cage NexGen DISP LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 7 Columns x 10 Tiers        | EACH              | \$20,371.00     | 20%      | \$16,296.80    |
| MENDP080CD-0701 | IVC, Mouse, 80 Cage NexGen DISP LoProfile, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 8 Columns x 10 Tiers        | EACH              | \$22,190.00     | 20%      | \$17,752.00    |
| MENDP120AD-0753 | IVC, Mouse, 120 Cage NexGen DISP LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 6 Columns x 10 Tiers | EACH              | \$28,653.00     | 20%      | \$22,922.40    |
| MENDP140AD-0739 | IVC, Mouse, 140 Cage NexGen DISP LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 7 Columns x 10 Tiers | EACH              | \$32,778.00     | 20%      | \$26,222.40    |

NEXGEN DISP RACKS

|                 |   |      |             |     |             |
|-----------------|---|------|-------------|-----|-------------|
| MENDP160AD-0702 | IVC, Mouse, 160 Cage NexGen DISP LoProfile, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 8 Columns x 10 Tiers | EACH | \$34,977.00 | 20% | \$27,981.60 |
|-----------------|---|------|-------------|-----|-------------|



### 900 NEXGEN RAT

| PRODUCT CODE    | PRODUCT DESCRIPTION   | QUANTITY PER CASE | 2022 LIST PRICE | DISCOUNT | 2022 NET PRICE |
|-----------------|---|-------------------|-----------------|----------|----------------|
| RE09P030CN-0406 | IVC, Rat, 30 Cage, 900 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 5 Columns x 6 Tiers, Drawing 412607  | EACH              | \$10,644.00     | 20.00%   | \$8,515.20     |
| RE09P035CN-0288 | IVC, Rat, 35 Cage, 900 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 5 Columns x 7 Tiers, Drawing 412086  | EACH              | \$10,752.00     | 20.00%   | \$8,601.60     |
| RE09P060AN-0398 | IVC, Rat, 60 Cage, 900 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 5 Columns x 6 Tiers, Drawing 412774  | EACH              | \$13,783.00     | 20.00%   | \$11,026.40    |
| RE09P070AN-0289 | IVC, Rat, 70 Cage, 900 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 5 Columns x 7 Tiers, Drawing 412088  | EACH              | \$14,248.00     | 20.00%   | \$11,398.40    |
| RE09P030CD-0587 | IVC, Rat, 30 Cage, 900 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 5 Columns x 6 Tiers, Drawing 413879       | EACH              | \$15,908.00     | 20.00%   | \$12,726.40    |
| RE09P035CD-0365 | IVC, Rat, 35 Cage, 900 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 5 Columns x 7 Tiers, Drawing 412403       | EACH              | \$16,424.00     | 20.00%   | \$13,139.20    |
| RE09P060AD-0548 | IVC, Rat, 60 Cage, 900 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 5 Columns x 6 Tiers                 | EACH              | \$23,212.00     | 20.00%   | \$18,569.60    |
| RE09P070AD-0364 | IVC, Rat, 70 Cage, 900 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 5 Columns x 7 Tiers, Drawing 412402 | EACH              | \$24,804.00     | 20.00%   | \$19,843.20    |
| 225437-1        | CAGE, RAT, 900 NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, CENTER AIR KUP, (FOR USE WITH HALF SIZE WIRE BAR LID)  | 10                | \$94.00         | 25.00%   | \$70.50        |
| 225720-1        | CAGE, RAT, 900 NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, CENTER AIR KUP, (FOR USE WITH FULL SIZE WIRE BAR LID, FRONT POCKET)  | 10                | \$94.00         | 25.00%   | \$70.50        |





900 NEXGEN

|          |  |    |         |     |         |
|----------|--|----|---------|-----|---------|
| 223501-1 | END CAP, MANIFOLD, NEXGEN (MOUSE, 900, 1800), SILICONE, PURPLE | 20 | \$11.00 | N/A | \$11.00 |
|----------|--|----|---------|-----|---------|



## 1800 NEXGEN

| PRODUCT CODE    | PRODUCT DESCRIPTION  | QUANTITY PER CASE | 2022 LIST PRICE | Discount | 2022 NET     |
|-----------------|--|-------------------|-----------------|----------|--------------|
| RE18P010CN-0507 | IVC, Rat, 10 Cage, 1800 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 2 Columns x 5 Tiers, Drawing 412983  | EACH              | \$ 9,221.00     | 20.00%   | \$ 7,376.80  |
| RE18P015CN-0521 | IVC, Rat, 15 Cage, 1800 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 3 Columns x 5 Tiers, Drawing 413517  | EACH              | \$ 10,550.00    | 20.00%   | \$ 8,440.00  |
| RE18P020AN-0475 | IVC, Rat, 20 Cage, 1800 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 2 Columns x 5 Tiers, Drawing 413096  | EACH              | \$ 13,879.00    | 20.00%   | \$ 11,103.20 |
| RE18P030AN-0533 | IVC, Rat, 30 Cage, 1800 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H2O Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 3 Columns x 5 Tiers  | EACH              | \$ 15,961.00    | 20.00%   | \$ 12,768.80 |
| RE18P010CD-0510 | IVC, Rat, 10 Cage, 1800 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 2 Columns x 5 Tiers, Drawing 412968       | EACH              | \$ 13,059.00    | 20.00%   | \$ 10,447.20 |
| RE18P015CD-0490 | IVC, Rat, 15 Cage, 1800 NexGen, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 3 Columns x 5 Tiers, Drawing 412953       | EACH              | \$ 15,814.00    | 20.00%   | \$ 12,651.20 |
| RE18P020AD-0476 | IVC, Rat, 20 Cage, 1800 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 2 Columns x 5 Tiers, Drawing 412984 | EACH              | \$ 20,352.00    | 20.00%   | \$ 16,281.60 |
| RE18P030AD-0546 | IVC, Rat, 30 Cage, 1800 NexGen, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering With Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 3 Columns x 5 Tiers, Drawing 413804 | EACH              | \$ 24,918.00    | 20.00%   | \$ 19,934.40 |
| 226231-1        | CAGE, RAT, 1800 NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, 2 AIR KUPS   | 5                 | \$ 295.00       | 25.00%   | \$ 221.25    |
| 315351-1        | CAGE, 1800 NEXGEN, CLEAR HIGH TEMPERATURE POLYSULFONE PLASTIC, 2 AIR KUPS, WITH 1 REAR SLOT TO ACCEPT FEEDER   | 5                 | \$ 310.00       | 25.00%   | \$ 232.50    |

1800 NEXGEN

|          |   |   |  |    | 2022 LIST        | DISCOUNT | 2022 NET         |
|----------|---|---|--|----|------------------|----------|------------------|
|          |   |   |  |    | LIST PRICE       |          | 2022 VT Net      |
| 226231-2 | CAGE, RAT, 1800 NEXGEN, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, 2 AIR KUPS WITH STAINLESS STEEL FLAP FOR AUTOMATED WATERING SH(R)   | 5 |  | \$ | 316.00           | 25.00%   | \$ 237.00        |
| 315351-2 | CAGE, 1800 NEXGEN, CLEAR HIGH TEMPERATURE POLYSULFONE PLASTIC, 2 AIR KUPS WITH STAINLESS STEEL FLAP FOR AUTOMATED WATERING SH(R), WITH 1 REAR SLOT TO ACCEPT FEEDER   | 5 |  | \$ | 331.00           | 25.00%   | \$ 248.25        |
|          |   |   |  |    | 2022 LIST        | DISCOUNT | 2022 NET         |
|          |   |   |  |    | LIST PRICE       |          | 2022 VT Net      |
| 230347-1 | EXTERNAL BOTTLE TOP, RAT, 1800 NEXGEN, DUAL POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, ALUMINUM ASEPS, T-99 FILTERS, PURPLE HINGED RETAINERS   | 5 |  | \$ | 377.00           | 25.00%   | \$ 282.75        |
| 230347-2 | EXTERNAL BOTTLE TOP, RAT, 1800 NEXGEN, DUAL POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, ALUMINUM ASEPS, T-99 FILTERS, PURPLE HINGED RETAINERS, FLEX LOCKS   | 5 |  | \$ | 381.00           | 25.00%   | \$ 285.75        |
| 227665-1 | EXTERNAL BOTTLE TOP, RAT, 1800 NEXGEN, DUAL POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, ALUMINUM ASEPS, T-99 FILTERS, ALUMINUM PERFORATED FILTER GUARDS, PURPLE HINGED RETAINERS                        | 5 |  | \$ | 334.00           | 25.00%   | \$ 250.50        |
| 227665-2 | EXTERNAL BOTTLE TOP, RAT, 1800 NEXGEN, DUAL POCKET, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, ALUMINUM ASEPS, T-99 FILTERS, ALUMINUM PERFORATED FILTER GUARDS, PURPLE HINGED RETAINERS, FLEX LOCKS            | 5 |  | \$ | 338.00           | 25.00%   | \$ 253.50        |
|          |   |   |  |    | 2022 LIST        | Discount | 2022 NET         |
|          |   |   |  |    | LIST PRICE       |          | 2022 VT Net      |
| 413126   | WIRE BAR LID, MULTI SPECIES, 1800 NEXGEN, STAINLESS STEEL, RIM ROD DESIGN, DUAL FRONT POCKET  | 5 |  | \$ | 294.00           | 15.00%   | \$ 249.90        |
| 227169   | WIRE BAR LID, MULTI SPECIES, 1800 NEXGEN, STAINLESS STEEL, RIM ROD DESIGN, DUAL FRONT POCKET, CLOSURE PLATE   | 5 |  | \$ | 357.00           | 15.00%   | \$ 303.45        |
| 413736   | WIRE BAR LID, MULTI SPECIES, 1800 NEXGEN, HALF SIZE, STAINLESS STEEL, RIM ROD DESIGN, DUAL FRONT POCKET, FRONT MOUNT  | 5 |  |    | call for pricing |          | call for pricing |
|          |   |   |  |    | 2022 LIST        | DISCOUNT | 2022 NET         |
|          |   |   |  |    | LIST PRICE       |          | 2022 VT Net      |
| 228934   | FEEDER, RAT, 1800 NEXGEN, STAINLESS STEEL, SLOTTED, 2 EACH FLOOR STANDOFFS, REAR HANGING CLIP, STACKABLE<br>NOTE - FOR USE WITH SHELF ASSEMBLY (227429) AND REQUIRES CAGE WITH REAR SLOT (315351-1 OR 315351-2) | 5 |  | \$ | 101.00           | 15.00%   | \$ 85.85         |
|          |   |   |  |    | 2022 LIST        | DISCOUNT | 2022 NET         |
|          |   |   |  |    | LIST PRICE       |          | 2022 VT Net      |

## 1800 NEXGEN

|          |   |     |                  |                 |                 |
|----------|---|-----|------------------|-----------------|-----------------|
| 228560   | FEEDER, GUINEA PIG/FERRET, 1800 NEXGEN, STAINLESS STEEL, HINGED LID, 2 EACH FLOOR STANDOFFS, REAR HANGING CLIP  | 5   | \$ 290.00        | 15.00%          | \$ 246.50       |
| 228542   | FEEDER, GUINEA PIG, "J" DESIGN, 3.5", 1800 NEXGEN, STAINLESS STEEL, 2 EACH FLOOR STANDOFFS, REAR HANGING CLIP   | 5   | \$ 207.00        | 15.00%          | \$ 175.95       |
|          |   |     | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|          |   |     | LIST PRICE       |                 | 2022 VT Net     |
| 227694   | SHELF, MULTI SPECIES, 1800 NEXGEN, LONG, STAINLESS STEEL, PERFORATED/SOLID SURFACE, 1 HOLE NOTE - REQUIRES WIRE BAR LID (413126 OR 227169) FOR USE  | 5   | \$ 155.00        | 15.00%          | \$ 131.75       |
| 227429   | SHELF ASSEMBLY, RAT, 1800 NEXGEN, ENRICHMENT/ONE HOLE OPENING, STAINLESS STEEL NOTE - FOR USE WITH FEEDER (228934)  | 5   | \$ 270.00        | 15.00%          | \$ 229.50       |
|          |   |     | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|          |   |     | LIST PRICE       |                 | 2022 VT Net     |
| 227078-1 | DIVIDER ASSEMBLY, CAGE, MULTI SPECIES, 1800 NEXGEN, CLEAR POLYCARBONATE REGULAR TEMPERATURE PLASTIC, SOLID, STAINLESS STEEL HOLDER<br>NOTE - FOR USE WITH WIRE BAR LID (413126 OR 227169) | 5   | \$ 307.00        | 25.00%          | \$ 230.25       |
| 228809   | DIVIDER ASSEMBLY, CAGE, MULTI SPECIES, 1800 NEXGEN, CLEAR POLYCARBONATE REGULAR TEMPERATURE PLASTIC, SOLID, STAINLESS STEEL HOLDER<br>NOTE - FOR USE WITH WIRE BAR LID (413736)           | 5   | \$ 356.00        | 25.00%          | \$ 267.00       |
|          |   |     | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|          |   |     | LIST PRICE       |                 | 2022 VT Net     |
| 314600-1 | RETAINER, FILTER, NEXGEN RAT, HINGED, POLYSULFONE HIGH TEMPERATURE PLASTIC, PURPLE  | 5   | \$ 22.00         | 25.00%          | \$ 16.50        |
| 225612   | FILTER, NEXGEN RAT, MBT/EBT, T99  | 100 | \$ 7.00          | 25.00%          | \$ 5.25         |
|          |   |     | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|          |   |     | LIST PRICE       |                 | 2022 VT Net     |
| FLX1002  | LOCK, FLEX, NEXGEN, PURPLE, POLYSULFONE HIGH TEMPERATURE PLASTIC  | 20  | \$ 8.00          | 25.00%          | \$ 6.00         |
| K10000   | KIT, RUNNERS, NGR1800, LEFT/RIGHT, HARDWARE, GLASS FILLED POLYSULFONE HIGH TEMPERATURE PLASTIC, PURPLE  | 20  | \$ 66.00         | 25.00%          | \$ 49.50        |
|          |   |     | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|          |   |     | LIST PRICE       |                 | 2022 VT Net     |
| 223501-1 | END CAP, MANIFOLD, NEXGEN (MOUSE, 900, 1800), SILICONE, PURPLE  | 20  | \$ 11.00         | N/A             | \$ 11.00        |



## MAX

| PRODUCT CODE    | PRODUCT DESCRIPTION   | QUANTITY*<br>PER CASE | 2022 LIST<br>2022 LIST PRICE   | Discount<br>2022 VT<br>Discount | 2022 NET<br>2022 VT NET<br>PRICE |
|-----------------|---|-----------------------|--------------------------------|---------------------------------|----------------------------------|
| MENXP096CN-0820 | IVC, Mouse, 96 Cage Max, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), H20 Studs, 5.00" x 1.50" Gray Retort Casters, Integrated Cage Locks, Single Face, 8 Columns x 12 Tiers   | EACH                  | \$ 11,998.00                   | 20.00%                          | \$ 9,598.40                      |
| MENXP192AN-0814 | IVC, Mouse, 192 Cage Max, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), H20 Studs, 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 8 Columns x 12 Tiers  | EACH                  | \$ 17,122.00                   | 20.00%                          | \$ 13,697.60                     |
|                 |   |                       | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b>                 | <b>2022 NET</b><br>2022 VT NET   |
| MENXP096CD-0819 | IVC, Mouse, 96 Cage NexGen MAX, PNC, Rear Plenums 4" Exhaust (Left) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Single Face, 8 Columns x 12 Tiers | EACH                  | \$ 24,167.00                   | 20.00%                          | \$ 19,333.60                     |
| MENXP192AD-0813 | IVC, Mouse, 192 Cage Max, PNC, Same Side Plenums 4" Exhaust (Right) & 4" Supply, Runners (Plastic), Edstrom Stainless Steel Automated Watering with Removable Valve (SHR Design), 5" x 1.5" Gray Retort Casters, Integrated Cage Locks, Double Face, 8 Columns x 12 Tiers | EACH                  | \$ 39,207.00                   | 20.00%                          | \$ 31,365.60                     |
|                 |   |                       | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b>                 | <b>2022 NET</b><br>2022 VT NET   |
| 232822-1        | CAGE, MOUSE, NEXGEN MAX, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, WHITE AIR KUP  | 20                    | \$ 56.00                       | 25.00%                          | \$ 42.00                         |
| 232822-2        | CAGE, MOUSE, NEXGEN MAX, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, H20 SH(R), WHITE AIR KUP   | 20                    | \$ 66.00                       | 25.00%                          | \$ 49.50                         |
| 232740-1        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN MAX, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGE RETAINER  | 20                    | \$ 64.00                       | 25.00%                          | \$ 48.00                         |
| 232740-2        | EXTERNAL BOTTLE TOP, MOUSE, NEXGEN MAX, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGE RETAINER, FLEX LOCKS  | 20                    | \$ 71.00                       | 25.00%                          | \$ 53.25                         |
| 232743-1        | MICRO BARRIER TOP, MOUSE, NEXGEN MAX, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGE RETAINER  | 20                    | \$ 54.00                       | 25.00%                          | \$ 40.50                         |
| 232743-2        | MICRO BARRIER TOP, MOUSE, NEXGEN MAX, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, T-99 FILTER, PURPLE HINGE RETAINER, FLEX LOCKS  | 20                    | \$ 60.00                       | 25.00%                          | \$ 45.00                         |
| 230763-1        | PLASTIC FEEDER TRAY, MOUSE, NEXGEN MAX, DUAL FEEDER, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC   | 20                    | \$ 43.00                       | 25.00%                          | \$ 32.25                         |

MAX

|          |  |    |                  |                 |                 |
|----------|--|----|------------------|-----------------|-----------------|
| 230764-1 | PLASTIC FEEDER TRAY, NEXGEN MAX, FEEDER / HYDROPAC (Trademark), CLEAR<br>POLYSULFONE HIGH TEMPERATURE PLASTIC, SHEET METAL DESIGN FEEDER | 20 | \$ 48.00         | 25.00%          | \$ 36.00        |
|          |  |    | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|          |  |    | LIST PRICE       |                 | 2022 VT NET     |
| 317274   | WIRE BAR LID, MOUSE, MAX, STAINLESS STEEL, SML DESIGN, HALF SIZE, WITH LANCES  | 20 | \$ 53.00         | 15.00%          | \$ 45.05        |



## LABCONCO SYCHEM

| PRODUCT CODE | PRODUCT DESCRIPTION   | 2022 LIST PRICE | DISCOUNT         | 2022 NET     |
|--------------|---|-----------------|------------------|--------------|
|              |   | 2022 LIST PRICE | 2022 VT Discount | 2022 VT NET  |
| 3070300      | PHANTOM2 MINI, ANIMAL TRANSFER STATION, (OVERALL WIDTH 42.3"/1074MM), 115V, SS WORK SURFACE, RETRACTABLE CORD SET     | \$ 12,323.00    | 6%               | \$ 11,583.62 |
| 3070400      | PHANTOM2 STANDARD, ANIMAL TRANSFER STATION, (OVERALL WIDTH 52.3"/1328MM), 115V, SS WORK SURFACE, RETRACTABLE CORD SET | \$ 12,600.00    | 6%               | \$ 11,844.00 |
| 3070500      | PHANTOM2 LONG, ANIMAL TRANSFER STATION, (OVERALL WIDTH 62.3"/1582MM), 115V, SS WORK SURFACE, RETRACTABLE CORD SET     | \$ 13,920.00    | 6%               | \$ 13,084.80 |
|              |   | 2022 LIST PRICE | DISCOUNT         | 2022 NET     |
| 3496100      | SHELF KIT, END, PHANTOM(S), ANIMAL TRANSFER STATION, INSTALLED ON END OPPOSITE OF HANDLE                              | \$ 751.00       | N/A              | \$ 751.00    |
| 3496200      | SHELF KIT, FRONT, LEFT, PHANTOM(S), ANIMAL TRANSFER STATION, INSTALLED ON HANDLE SIDE OF UNIT                         | \$ 484.00       | N/A              | \$ 484.00    |
| 3497400      | HAND SANITIZER KIT, PHANTOM(S)/PHANTOM2(S), ANIMAL TRANSFER STATION   | \$ 478.00       | N/A              | \$ 478.00    |
| 3091000      | MAGNIFIER,SASH (PLACE ANYWHERE), PHANTOM(S)/PHANTOM2(S), ANIMAL TRANSFER STATION                                      | \$ 258.00       | N/A              | \$ 258.00    |
| 3095000      | BUMPER KIT,4 PC (PLACE ANYWHERE), PHANTOM2(S), ANIMAL TRANSFER STATION  | \$ 220.00       | N/A              | \$ 220.00    |
| 3096000      | MOTION SENSOR KIT, PHANTOM2(S), ANIMAL TRANSFER STATION   | \$ 471.00       | N/A              | \$ 471.00    |
| 3094500      | ROOM LIGHT SENSOR KIT, PHANTOM2(S), ANIMAL TRANSFER STATION   | \$ 314.00       | N/A              | \$ 314.00    |
| 3097000      | LID HOLDER KIT, PHANTOM2(S), ANIMAL TRANSFER STATION  | \$ 180.00       | N/A              | \$ 180.00    |
| 3099000      | EXTRA HANDLE KIT, PHANTOM2(S), ANIMAL TRANSFER STATION  | \$ 211.00       | N/A              | \$ 211.00    |
| K10079       | KIT FOOD HOPPER ASSEMBLY, PHANTOM(S), ANIMAL TRANSFER STATION   | \$ 499.00       | N/A              | \$ 499.00    |
| K10080       | KIT FOOD HOPPER ASSEMBLY, PHANTOM2(S), ANIMAL TRANSFER STATION  | \$ 499.00       | N/A              | \$ 499.00    |
|              |   | 2022 LIST PRICE | DISCOUNT         | 2022 NET     |
|              |   | LIST PRICE      | DISCOUNT         | 2022 VT NET  |
| 3093000      | FOOT REST, PHANTOM2 MINI, ANIMAL TRANSFER STATION   | \$ 324.00       | N/A              | \$ 324.00    |
| 3093001      | FOOT REST, PHANTOM2 STANDARD, ANIMAL TRANSFER STATION   | \$ 350.00       | N/A              | \$ 350.00    |
| 3093002      | FOOT REST, PHANTOM2 LONG, ANIMAL TRANSFER STATION   | \$ 371.00       | N/A              | \$ 371.00    |
| 3092000      | BACK PANEL KIT,PHANTOM2 MINI,ANIMAL TRANSFER STATION  | \$ 687.00       | N/A              | \$ 687.00    |
| 3092001      | BACK PANEL KIT,PHANTOM2 STANDARD,ANIMAL TRANSFER STATION  | \$ 771.00       | N/A              | \$ 771.00    |
| 3092002      | BACK PANEL KIT,PHANTOM2 LONG,ANIMAL TRANSFER STATION  | \$ 849.00       | N/A              | \$ 849.00    |



## LABCONCO SYCHEM

|            |  |  |                  |                 |                 |
|------------|--|--|------------------|-----------------|-----------------|
| 3768905    | PRE-FILTER, PHANTOM/2 MINI, ANIMAL TRANSFER STATION  |  | \$ 42.00         | N/A             | \$ 42.00        |
| 3768904    | PRE-FILTER, PHANTOM/2, STANDARD AND LONG, ANIMAL TRANSFER STATION  |  | \$ 42.00         | N/A             | \$ 42.00        |
|            |  |  | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|            |  |  | LIST PRICE       |                 | 2022 VT NET     |
| 3493602    | FILTER, HEPA, LOWER, PHANTOM2 MINI, ANIMAL TRANSFER STATION  |  | \$ 1,238.00      | N/A             | \$ 1,238.00     |
| 3493600    | FILTER, HEPA, LOWER, PHANTOM2, ANIMAL TRANSFER STATION   |  | \$ 1,421.00      | N/A             | \$ 1,421.00     |
| 3493601    | FILTER, HEPA, LOWER, PHANTOM2 LONG, ANIMAL TRANSFER STATION  |  | \$ 1,674.00      | N/A             | \$ 1,674.00     |
| 3087300    | FILTER, HEPA, UPPER, PHANTOM2 MINI, ANIMAL TRANSFER STATION  |  | \$ 1,180.00      | N/A             | \$ 1,180.00     |
| 3087301    | FILTER, HEPA, UPPER, PHANTOM2, ANIMAL TRANSFER STATION   |  | \$ 1,221.00      | N/A             | \$ 1,221.00     |
| 3087302    | FILTER, HEPA, UPPER, PHANTOM2 LONG, ANIMAL TRANSFER STATION  |  | \$ 1,333.00      | N/A             | \$ 1,333.00     |
| 3493602    | FILTER, HEPA, LOWER, PHANTOM MINI, ANIMAL TRANSFER STATION   |  | \$ 1,238.00      | N/A             | \$ 1,238.00     |
| 3493600    | FILTER, HEPA, LOWER, PHANTOM, ANIMAL TRANSFER STATION  |  | \$ 1,421.00      | N/A             | \$ 1,421.00     |
| 3493601    | FILTER, HEPA, LOWER, PHANTOM LONG, ANIMAL TRANSFER STATION   |  | \$ 1,674.00      | N/A             | \$ 1,674.00     |
| 3707901    | FILTER, HEPA, UPPER, PHANTOM MINI, ANIMAL TRANSFER STATION   |  | \$ 957.00        | N/A             | \$ 957.00       |
| 3838502    | FILTER, HEPA, UPPER, PHANTOM, ANIMAL TRANSFER STATION  |  | \$ 1,599.00      | N/A             | \$ 1,599.00     |
| 3838503    | FILTER, HEPA, UPPER, PHANTOM LONG, ANIMAL TRANSFER STATION   |  | \$ 1,851.00      | N/A             | \$ 1,851.00     |
|            |  |  | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|            |  |  | LIST PRICE       |                 | 2022 VT NET     |
| 3210000    | PHANTOM, BEDDING DISPOSAL UNIT, 115V, INCLUDES WASTE BIN OR BAG CADDY  |  | \$ 10,161.00     | 3%              | \$ 9,856.17     |
|            |  |  | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|            |  |  | LIST PRICE       |                 | 2022 VT NET     |
| 3217801    | WASTE BIN, PHANTOM BEDDING DISPOSAL UNIT   |  | \$ 625.00        | N/A             | \$ 625.00       |
| 3217800    | BAG CADDY, PHANTOM BEDDING DISPOSAL UNIT   |  | \$ 625.00        | N/A             | \$ 625.00       |
| 3768904    | PRE-FILTER, PHANTOM, PHANTOM BEDDING DISPOSAL UNIT   |  | \$ 42.00         | N/A             | \$ 42.00        |
| 3215900    | FILTER, HEPA, PHANTOM BEDDING DISPOSAL UNIT  |  | \$ 1,422.00      | N/A             | \$ 1,422.00     |
| 3768904-AL | PRE-FILTER, PHANTOM, PHANTOM BEDDING DISPOSAL UNIT (ALUMINUM FRAME, WASHABLE)  |  | \$ 91.00         | N/A             | \$ 91.00        |
|            |  |  | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|            |  |  | LIST PRICE       |                 | 2022 VT NET     |
| 392421901  | SAFETY CABINET SC PLUS, 4 FT, CLASS II A2 BSC NSF-LISTED WITH 12" SASH OPENING, LED LIGHTING,<br>Solo TM ELECTRIC HYDRAULIC LIFT BASE STAND<br>WITH OPTION PACKAGE 1 |  | \$ 14,445.00     | 6%              | \$ 13,578.30    |
| 392521901  | SAFETY CABINET SC PLUS, 5 FT, CLASS II A2 BSC NSF-LISTED WITH 12" SASH OPENING, LED LIGHTING,<br>Solo TM ELECTRIC HYDRAULIC LIFT BASE STAND<br>WITH OPTION PACKAGE 1 |  | \$ 16,695.00     | 6%              | \$ 15,693.30    |

## LABCONCO SYCHEM

|            |   |                  |                 |                  |
|------------|---|------------------|-----------------|------------------|
| 392621901  | SAFETY CABINET SC PLUS, 6 FT, CLASS II A2 BSC NSF-LISTED WITH 12" SASH OPENING,LED LIGHTING,<br>Solo TM ELECTRIC HYDRAULIC LIFT BASE STAND<br>WITH OPTION PACKAGE 1 | \$ 17,220.00     | 6%              | \$ 16,186.80     |
| 392421101  | SAFETY CABINET SC PLUS, 4 FT, CLASS II A2 BSC NSF-LISTED WITH 12" SASH OPENING, LED LIGHTING,<br>Knock Down Base Stand, WITH OPTION PACKAGE 1                       | \$ 10,995.00     | 6%              | \$ 10,335.30     |
| 392521101  | SAFETY CABINET SC PLUS, 5 FT, CLASS II A2 BSC NSF-LISTED WITH 12" SASH OPENING, LED LIGHTING,<br>Knock Down Base Stand, WITH OPTION PACKAGE 1                       | \$ 13,095.00     | 6%              | \$ 12,309.30     |
| 392621101  | SAFETY CABINET SC PLUS, 6 FT, CLASS II A2 BSC NSF-LISTED WITH 12" SASH OPENING, LED LIGHTING,<br>Knock Down Base Stand, WITH OPTION PACKAGE 1                       | \$ 13,545.00     | 6%              | \$ 12,732.30     |
| 3889201    | CANOPY KIT, SC+ 4' UNIT, FIELD INSTALL  | \$ 878.00        | 6%              | \$ 825.32        |
| 3889202    | CANOPY KIT, SC+ 5' UNIT, FIELD INSTALL  | \$ 953.00        | 6%              | \$ 895.82        |
| 3889203    | CANOPY KIT, SC+ 6' UNIT, FIELD INSTALL  | \$ 1,028.00      | 6%              | \$ 966.32        |
|            |   | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b>  |
|            |   | LIST PRICE       |                 | 2022 VT NET      |
| 382421101  | SAFETY CABINET SC PLUS, 4 FT, CLASS II A2 BSC NSF WITH 12" SASH OPENING,LED LIGHTING,<br>INTEGRAL BASE STAND WITH TRANSFER CHAMBER                                  | \$ 19,470.00     | 6%              | \$ 18,301.80     |
| 3385000-G1 | GLOVE PORT ASSEMBLY, SC PLUS 4', SLIDING, TEFLON COATED, WITH 1 EACH PAIR HYPALON GLOVES,<br>15 MIL, 9.75, 32.000" , L<br>NOTE - FIELD INSTALLATION INCLUDED        | Call for Pricing | N/A             | Call for Pricing |
| 3385000-G2 | GLOVE PORT ASSEMBLY, SC PLUS 4', SLIDING, TEFLON COATED, WITH 1 EACH PAIR HYPALON GLOVES,<br>15 MIL, 9.75, 32.000" , L<br>NOTE - INSTALLATION NOT INCLUDED          | \$ 1,546.00      | 6%              | \$ 1,453.24      |
| 382621101  | SAFETY CABINET SC PLUS, 6 FT, CLASS II A2 BSC NSF WITH 12" SASH OPENING,LED LIGHTING,<br>INTEGRAL BASE STAND WITH TRANSFER CHAMBER                                  | \$ 24,539.00     | 6%              | \$ 23,066.66     |
| 3385001-G1 | GLOVE PORT ASSEMBLY, SC PLUS 6', SLIDING, TEFLON COATED, WITH 1 EACH PAIR HYPALON GLOVES,<br>15 MIL, 9.75, 32.000" , L<br>NOTE - FIELD INSTALLATION INCLUDED        | Call for Pricing | N/A             | Call for Pricing |
| 3385001-G2 | GLOVE PORT ASSEMBLY, SC PLUS 6', SLIDING, TEFLON COATED, WITH 1 EACH PAIR HYPALON GLOVES,<br>15 MIL, 9.75, 32.000" , L<br>NOTE - INSTALLATION NOT INCLUDED          | \$ 1,626.00      | 6%              | \$ 1,528.44      |
| 229383-1   | 12" PORT ASSEMBLY, ACRYLIC (WITH MOUNTING HARDWARE), SC4+/ SC6+ WITH TRANSFER<br>CHAMBER  | Call for Pricing | N/A             | Call for Pricing |
| 229383-2   | NOTE - FACTORY OR FIELD INSTALLATION INCLUDED<br>12" PORT ASSEMBLY, ACRYLIC (WITH MOUNTING HARDWARE), SC4+/ SC6+ WITH TRANSFER<br>CHAMBER                           | \$ 1,024.00      | 6%              | \$ 962.56        |
|            | NOTE -- INSTALLATION NOT INCLUDED   |                  |                 |                  |
|            |   | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b>  |
|            |   | LIST PRICE       |                 | 2022 VT NET      |
| 3838501    | SC4+ Exhaust HEPA Filter  | \$ 1,329.00      | 6%              | \$ 1,249.26      |

LABCONCO SYCHEM

|         |  |  |                  |  |                 |                 |
|---------|--|--|------------------|--|-----------------|-----------------|
| 3838401 | SC4+ Supply HEPA Filter  |  | \$ 1,176.00      |  |                 | \$ 1,105.44     |
| 3795300 | SC+ 24" Prefilter<br>(SC4+ Unit requires 2 Each)                       |  | \$ 52.00         |  | 6%              | \$ 48.88        |
| 3838502 | SC5+ Exhaust HEPA Filter   |  | \$ 1,516.00      |  | 6%              | \$ 1,425.04     |
| 3838402 | SC5+ Supply HEPA Filter  |  | \$ 1,369.00      |  | 6%              | \$ 1,286.86     |
| 3795300 | SC+ 24" Prefilter  |  | \$ 52.00         |  | 6%              | \$ 48.88        |
| 3795301 | SC+ 36" Prefilter<br>(SC5+ requires 1 each of the 24" and 36" filters) |  | \$ 118.00        |  | 6%              | \$ 110.92       |
| 3838503 | SC6+ Exhaust HEPA Filter   |  | \$ 1,708.00      |  | 6%              | \$ 1,605.52     |
| 3838403 | SC6+ Supply HEPA Filter  |  | \$ 1,555.00      |  | 6%              | \$ 1,461.70     |
| 3795301 | SC+ 36" Prefilter<br>(2 36" filters needed per unit)                   |  | \$ 118.00        |  | 6%              | \$ 110.92       |
|         |  |  | <b>2022 LIST</b> |  | <b>DISCOUNT</b> | <b>2022 NET</b> |
|         |  |  | LIST PRICE       |  |                 | 2022 VT NET     |
| 3260001 | SC+ Red LED Light, 4' and 5'   |  | \$ 752.00        |  | N/A             | \$ 752.00       |
| 3260003 | SC+ Red LED Light, 6'  |  | \$ 849.00        |  | N/A             | \$ 849.00       |
| 3730501 | CASTER KIT, KNOCKED DOWN BASE STAND, SAFETY CABINET PLUS               |  | \$ 304.00        |  | N/A             | \$ 304.00       |
| 1271300 | LAMP, UV, SAFETY CABINET (4/6, 4/6 PLUS)                               |  | \$ 190.00        |  | N/A             | \$ 190.00       |
|         |  |  | <b>2022 LIST</b> |  | <b>DISCOUNT</b> | <b>2022 NET</b> |
|         |  |  | LIST PRICE       |  |                 | 2022 VT NET     |
| 3050000 | FLEXFLOW BEDDING DISPENSER, 115V                                       |  | \$ 32,433.00     |  | 3%              | \$ 31,460.01    |
|         |  |  | <b>2022 LIST</b> |  | <b>DISCOUNT</b> | <b>2022 NET</b> |
|         |  |  | LIST PRICE       |  |                 | 2022 VT NET     |
| BD100   | FILTER, FREEFLOW, CARDBOARD FRAME                                      |  | \$ 148.00        |  | N/A             | \$ 148.00       |
| BD124   | BAGS, VACUUM, FREEFLOW, (10 PER PAK)                                   |  | \$ 28.00         |  | N/A             | \$ 28.00        |
| BD192   | FILTER SET, VACUUM, FREEFLOW   |  | \$ 17.00         |  | N/A             | \$ 17.00        |



## BLOWERS

|                 |   |      |                  |                 |                 |
|-----------------|---|------|------------------|-----------------|-----------------|
| EFT217GTB0-0A4E | BLOWER, ECOFLO, TOWER, 115V, TOUCH SCREEN, GREY, BLUE LABEL, NORTH AMERICA/TAIWAN/JAPAN CORD SET, ENGLISH                     | EACH | \$11,345.00      | 20%             | \$9,076.00      |
| EFT217GTB0-2A4E | BLOWER, ECOFLO, TOWER, 115V, TOUCH SCREEN, GREY, BLUE LABEL, WIFI, NORTH AMERICA/TAIWAN/JAPAN CORD SET, ENGLISH               | EACH | \$11,345.00      | 20%             | \$9,076.00      |
| EFT217GTB0-3A4E | BLOWER, ECOFLO, TOWER, 115V, TOUCH SCREEN, GREY, BLUE LABEL, BLUETOOTH WIVARIUM, NORTH AMERICA/TAIWAN/JAPAN CORD SET, ENGLISH | EACH | \$11,345.00      | 20%             | \$9,076.00      |
|                 |   |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                 |   |      | LIST PRICE       |                 | 2022 VT NET     |
| EFT215GTP0-2A4E | BLOWER, ECOFLO, TOWER, 115V, WIVARIUM, GREY, PURPLE LABEL, WIFI, NORTH AMERICA/TAIWAN/JAPAN CORD SET, ENGLISH                 | EACH | \$10,619.00      | 20%             | \$8,495.20      |
| EFT215GTP0-2A4E | BLOWER, ECOFLO, TOWER, 115V, WIVARIUM, GREY, BLUE LABEL, WIFI, NORTH AMERICA/TAIWAN/JAPAN CORD SET, ENGLISH                   | EACH | \$10,619.00      | 20%             | \$8,495.20      |
| EFT215GTP0-3A4E | BLOWER, ECOFLO, TOWER, 115V, WIVARIUM, GREY, PURPLE LABEL, BLUETOOTH, NORTH AMERICA/TAIWAN/JAPAN CORD SET, ENGLISH            | EACH | \$10,619.00      | 20%             | \$8,495.20      |
| EFT215GTP0-3A4E | BLOWER, ECOFLO, TOWER, 115V, WIVARIUM, GREY, BLUE LABEL, BLUETOOTH, NORTH AMERICA/TAIWAN/JAPAN CORD SET, ENGLISH              | EACH | \$10,619.00      | 20%             | \$8,495.20      |
|                 |   |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                 |   |      | LIST PRICE       |                 | 2022 VT NET     |
| 224559          | PENDANT, TOUCH PANEL WITH WHITE VINYL COATED ALUMINUM ENCLOSURE   | EACH | \$1,528.00       | N/A             | \$1,528.00      |
|                 |   |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                 |   |      | LIST PRICE       |                 | 2022 VT NET     |
| 225469-XXX      | HOSE ASSEMBLY, XXX", 3:3 (76.200:76.200), RIVETED, GRAY, WHITE RINGS  | EACH | \$165.00         | N/A             | \$165.00        |
| 225470-XXX      | HOSE ASSEMBLY, XXX", 3:4 (76.200:101.600), RIVETED, GRAY, WHITE RINGS   | EACH | \$165.00         | N/A             | \$165.00        |
| 225471-XXX      | HOSE ASSEMBLY, XXX", 4:4 (101.600:101.600), RIVETED, GRAY, WHITE RINGS  | EACH | \$165.00         | N/A             | \$165.00        |
| 225472-XXX      | HOSE ASSEMBLY, XXX", 4:4 (101.600:101.600), RIVETED, GRAY, WHITE RINGS, PORT  | EACH | \$165.00         | N/A             | \$165.00        |
| 224667-2        | TRANSITION ASSEMBLY, 4", ECOFLO, EXHAUST, WHITE, WITH CLAMP   | EACH | \$51.00          | N/A             | \$51.00         |
|                 |   |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                 |   |      | LIST PRICE       |                 | 2022 VT NET     |
| 227674          | ELBOW ASSEMBLY, 90 DEGREE, 4.000"/101.6MM - 4.000"/101.6MM, SILICONE (GRAY), WITH SUPPORT RING AND CLAMP                      | EACH | \$71.00          | N/A             | \$71.00         |
| 404301-1        | THIMBLE, 6" TO 4", ROUND, STAINLESS STEEL   | EACH | \$373.00         | N/A             | \$373.00        |
| 309498          | THIMBLE, 6" TO 4", WITH ACCESS HOLE FOR IRIS DAMPER, INCLUDES NICKEL-PLATED STEEL KNOCK-OUT CAP FOR ACCESS HOLE               | EACH | \$389.00         | N/A             | \$389.00        |
| 232654          | THIMBLE, ECOFLO TOWER, EXHAUST, HIGH DENSITY POLYETHYLENE   | EACH | \$49.00          | N/A             | \$49.00         |

## BLOWERS

|              |  |      |                  |                 |                 |
|--------------|--|------|------------------|-----------------|-----------------|
| 214118       | LOAD SIMULATOR ASSEMBLY, 3" TO 4", SUPPLY WITH CLAMP<br>NOTE - SETTING MUST BE SPECIFIED AT TIME OF ORDER                | EACH | \$267.00         | N/A             | \$267.00        |
| 213935       | LOAD SIMULATOR ASSEMBLY, 4" TO 4", SUPPLY WITH CLAMP<br>NOTE - SETTING MUST BE SPECIFIED AT TIME OF ORDER                | EACH | \$267.00         | N/A             | \$267.00        |
| 213936       | LOAD SIMULATOR ASSEMBLY, 4" TO 4", EXHAUST WITH CLAMP<br>NOTE - SETTING MUST BE SPECIFIED AT TIME OF ORDER               | EACH | \$267.00         | N/A             | \$267.00        |
|              |  |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|              |  |      | LIST PRICE       |                 | 2022 VT NET     |
| HDR0006      | CLAMP, BAND, 4.000"/101.600mm, STAINLESS STEEL   | EACH | \$27.00          | N/A             | \$27.00         |
| HDR0006-A    | CLAMP/CHAIN ASSEMBLY, 4.000"/101.600mm CLAMP WITH 12.000"/304.800mm CHAIN,<br>STAINLESS STEEL                            | EACH | \$33.00          | N/A             | \$33.00         |
| HDR0006-3    | CLAMP, BAND, 3.000"/76.200mm, STAINLESS STEEL  | EACH | \$27.00          | N/A             | \$27.00         |
| HDR0006-3A   | CLAMP/CHAIN ASSEMBLY, 3.000"/76.200mm CLAMP WITH 12.000"/304.800mm CHAIN,<br>STAINLESS STEEL                             | EACH | \$33.00          | N/A             | \$33.00         |
|              |  |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|              |  |      | LIST PRICE       |                 | 2022 VT NET     |
| 414202-XX    | MANIFOLD, HORIZONTAL, XX WIDE NEXGEN(MOUSE, RAT 900, MULTI SPECIES 1800),<br>PLASTIC, WITH SIMULATOR END CAPS AND CLAMPS | EACH | \$528.00         | N/A             | \$528.00        |
| 317308-1     | TEE,RISER,MOLD,SUPPLY,TOWER,69-73  | EACH | \$351.00         | N/A             | \$351.00        |
| 317308-2     | TEE,RISER,MOLD,SUPPLY,TOWER,73-80  | EACH | \$351.00         | N/A             | \$351.00        |
| 317308-3     | TEE,RISER,MOLD,SUPPLY,TOWER,80-86  | EACH | \$351.00         | N/A             | \$351.00        |
| 317309-1     | TEE,RISER,MOLD,EXHAUST,TOWER,69-73   | EACH | \$351.00         | N/A             | \$351.00        |
| 317309-2     | TEE,RISER,MOLD,EXHAUST,TOWER,73-80   | EACH | \$351.00         | N/A             | \$351.00        |
| 317309-3     | TEE,RISER,MOLD,EXHAUST,TOWER,80-86   | EACH | \$352.00         | N/A             | \$352.00        |
|              |  |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|              |  |      | LIST PRICE       |                 | 2022 VT NET     |
| HF884        | FILTER, HEPA, 7.970" X 7.970" X 4.831"/202.438mm X 202.438mm X 122.707mm,<br>ALUMINUM FRAME                              | EACH | \$369.00         | 20%             | \$295.20        |
| HF884-H14    | FILTER, HEPA, H-14, 7.970" X 7.970" X 4.831"/202.438mm X 202.438mm X 122.707mm,<br>ALUMINUM FRAME                        | EACH | \$408.00         | 20%             | \$326.40        |
| HF8126       | FILTER, HEPA, 12.000" X 8.000" X 5.875"/304.800mm X 203.200mm X 149.225mm,<br>ALUMINUM FRAME                             | EACH | \$446.00         | 20%             | \$356.80        |
| HF8126 - H14 | FILTER, HEPA, H-14, 12.000" X 8.000" X 5.875"/304.800mm X 203.200mm X 149.225mm,<br>ALUMINUM FRAME                       | EACH | \$541.00         | 20%             | \$432.80        |
|              |  |      | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|              |  |      | LIST PRICE       |                 | 2022 VT NET     |
| PF1043AL     | PRE-FILTER, 10.5000" X 4.500" X .300"/266.700mm X 114.300mm X 7.620mm, ALUMINUM<br>FRAME (EFS BLOWER SERIES)             | EACH | \$49.00          | 20%             | \$39.20         |
| PF14105AL    | PRE-FILTER, 13.690" X 9.620" X .500"/347.726mm X 244.348mm X 12.700mm, ALUMINUM<br>FRAME (EFT (EXHAUST) BLOWER SERIES)   | EACH | \$65.00          | 20%             | \$52.00         |

BLOWERS

|           |   |      |         |     |         |
|-----------|---|------|---------|-----|---------|
| PF873AL   | PRE-FILTER, 8.000 X 7.500" X .300"/203.200mm X 190.500mm X 7.620mm, ALUMINUM FRAME (EFE BLOWER SERIES)                  | EACH | \$48.00 | 20% | \$38.40 |
| PF1273AL  | PRE-FILTER, 12.000" X 7.437" X .300"/304.800mm X 188.900mm X 7.620mm, ALUMINUM FRAME (EFV, EFT (SUPPLY), BLOWER SERIES) | EACH | \$56.00 | 20% | \$44.80 |
| PF575AL   | PRE-FILTER, 5.000" X 7.000" X .500"/127.000mm X 177.800mm X 12.700mm, ALUMINUM FRAME (BCU2 HEPA ASSEMBLY)               | EACH | \$50.00 | 20% | \$40.00 |
| PF695AL   | PRE-FILTER, 6.500" X 9.250" X .500"/mm X mm X mm, ALUMINUM FRAME  | EACH | \$49.00 | 20% | \$39.20 |
| PF10105AL | PRE-FILTER, 9.590" X 9.690" X .500"/mm X mm X mm, ALUMINUM FRAME  | EACH | \$58.00 | 20% | \$46.40 |





BOTTLES, ETC.

|               |  |     |  |  |  |  | 2022 LIST  |     | DISCOUNT | 2022 NET    |
|---------------|--|-----|--|--|--|--|------------|-----|----------|-------------|
|               |  |     |  |  |  |  | LIST PRICE |     |          | 2022 VT NET |
| SPL48RS-6     | SPIN ON LID ASSEMBLY WITH 2.5" SIPPER TUBE (NO BALL)   | 100 |  |  |  |  | \$ 13.00   | 25% |          | \$ 9.75     |
| SPL48RS-7     | SPIN ON LID ASSEMBLY WITH 2.5" SIPPER TUBE (WITH BALL)   | 100 |  |  |  |  | \$ 13.00   | 25% |          | \$ 9.75     |
| SPL48RS-8     | SPIN ON LID ASSEMBLY WITH 1.5" SIPPER TUBE (NO BALL)   | 100 |  |  |  |  | \$ 13.00   | 25% |          | \$ 9.75     |
| SPL48RS-11    | SPIN ON LID ASSEMBLY WITH 1.5" SIPPER TUBE (WITH BALL)   | 100 |  |  |  |  | \$ 13.00   | 25% |          | \$ 9.75     |
| SPL48SC       | CAP, 48MM, SPIN ON, POLYSULFONE HIGH TEMPERATURE PLASTIC, SOLID                                    | 100 |  |  |  |  | \$ 10.00   | 25% |          | \$ 7.50     |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
| S1005         | STOPPER, #6.5, BLACK RUBBER, DOUBLE SEAL WITH 5/16" HOLE   | 100 |  |  |  |  | \$ 5.00    | 25% |          | \$ 3.75     |
| S1015         | STOPPER, #6.5, BLACK RUBBER, DOUBLE SEAL WITH 5/8" HOLE  | 100 |  |  |  |  | \$ 5.00    | 25% |          | \$ 3.75     |
| S1007         | STOPPER, #7, BLACK RUBBER WITH HOLE  | 100 |  |  |  |  | \$ 4.00    | 25% |          | \$ 3.00     |
| S1010N        | STOPPER, #8, GREEN NEOPRENE WITH HOLE  | 100 |  |  |  |  | \$ 3.00    | 25% |          | \$ 2.25     |
| S1011         | STOPPER, #8.5, BLACK RUBBER WITH HOLE  | 100 |  |  |  |  | \$ 3.00    | 25% |          | \$ 2.25     |
| S1011N        | STOPPER, #8.5, GREEN NEOPRENE WITH HOLE  | 100 |  |  |  |  | \$ 3.00    | 25% |          | \$ 2.25     |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
| OT990         | SIPPER TUBE, 1.5" STRAIGHT, STAINLESS STEEL (NO BALL)  | 100 |  |  |  |  | \$ 5.00    | 25% |          | \$ 3.75     |
| TD990         | SIPPER TUBE, 1.5" STRAIGHT, STAINLESS STEEL (WITH BALL)  | 100 |  |  |  |  | \$ 5.00    | 25% |          | \$ 3.75     |
| OT1000        | SIPPER TUBE, 2.5" STRAIGHT, STAINLESS STEEL (NO BALL)  | 100 |  |  |  |  | \$ 5.00    | 25% |          | \$ 3.75     |
| TD1000        | SIPPER TUBE, 2.5" STRAIGHT, STAINLESS STEEL (WITH BALL)  | 100 |  |  |  |  | \$ 5.00    | 25% |          | \$ 3.75     |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
| TD2000        | SIPPER TUBE, 4" OVERALL INCLUSIVE OF 1" BEND, 5/16" DIAMETER, STAINLESS STEEL, WITH BALL           | 100 |  |  |  |  | \$ 6.00    | 25% |          | \$ 4.50     |
| TD2010        | SIPPER TUBE, 5" OVERALL INCLUSIVE OF 1" BEND, 5/16" DIAMETER, STAINLESS STEEL, WITH BALL           | 100 |  |  |  |  | \$ 6.00    | 25% |          | \$ 4.50     |
| BT2000        | SIPPER TUBE, 4" OVERALL INCLUSIVE OF 1" BEND, 5/8" DIAMETER, STAINLESS STEEL, WITH BALL            | 100 |  |  |  |  | \$ 10.00   | 25% |          | \$ 7.50     |
| BT2010        | SIPPER TUBE, 5" OVERALL INCLUSIVE OF 1" BEND, 5/8" DIAMETER, STAINLESS STEEL, WITH BALL            | 100 |  |  |  |  | \$ 10.00   | 25% |          | \$ 7.50     |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
|               |  |     |  |  |  |  |            |     |          |             |
| SLC250-200-NW | CAP, ASSEMBLY, SLIP ON WITH 2" /50.88mm TUBE, 0.086  | 100 |  |  |  |  | \$ 14.00   | 25% |          | \$ 10.50    |
| SLC250-275-NW | CAP, ASSEMBLY, SLIP ON WITH 2.75"/69.85mm TUBE, 0.086  | 100 |  |  |  |  | \$ 14.00   | 25% |          | \$ 10.50    |
| 122799-3      | BOTTLE, PLASTIC FEEDER TRAY, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, WITH SEAL AND GRADUATIONS | 40  |  |  |  |  | \$ 19.00   | 25% |          | \$ 14.25    |
| 223402        | CAP, PLASTIC FEEDER TRAY, SLIP-ON, STAINLESS STEEL   | 250 |  |  |  |  | \$ 8.00    | 25% |          | \$ 6.00     |

BOTTLES, ETC.

|               |  | 2022 LIST        |      | DISCOUNT |                  | 2022 NET    |  |
|---------------|--|------------------|------|----------|------------------|-------------|--|
|               |  | LIST PRICE       |      |          |                  | 2022 VT NET |  |
| BB2015/17MR   | BASKET, BOTTLE, 15/17, 20 COMPARTMENT, STAINLESS STEEL, WITH MESH RETAINER, 18.500" W X 12.750" D X 13.687"H                                 | CALL FOR PRICING | EACH | N/A      | CALL FOR PRICING |             |  |
| BB2015/17M-RH | BASKET, BOTTLE, 15/17, 20 COMPARTMENT REDUCED HEIGHT, STAINLESS STEEL, WITH MESH RETAINER 19.187" W X 13.375" D X 10.000" H (DRAWING 403636) | CALL FOR PRICING | EACH | N/A      | CALL FOR PRICING |             |  |
| BB2416M       | BASKET, BOTTLE, 16 OZ, 24 COMPARTMENT, STAINLESS STEEL, WITH MESH RETAINER/LID   | CALL FOR PRICING | EACH | N/A      | CALL FOR PRICING |             |  |
| BB25250M      | BASKET, BOTTLE, 250ML, 25 COMPARTMENT, STAINLESS STEEL, WITH MESH RETAINER/LID   | CALL FOR PRICING | EACH | N/A      | CALL FOR PRICING |             |  |
| BB40250M      | BASKET, BOTTLE, 250ML, 40 COMPARTMENT, STAINLESS STEEL, WITH MESH RETAINER/LID   | CALL FOR PRICING | EACH | N/A      | CALL FOR PRICING |             |  |
| BB24350M      | BASKET, BOTTLE, 350ML, 24 COMPARTMENT, STAINLESS STEEL, WITH MESH RETAINER/LID   | CALL FOR PRICING | EACH | N/A      | CALL FOR PRICING |             |  |
| BB25450M      | BASKET, BOTTLE, 450ML, 25 COMPARTMENT, STAINLESS STEEL, WITH MESH RETAINER/LID   | CALL FOR PRICING | EACH | N/A      | CALL FOR PRICING |             |  |



CARDHOLDERS

|        |   |     |    |       |     |    |       |
|--------|---|-----|----|-------|-----|----|-------|
| VH35   | CARDHOLDER, 3" X 5", STAINLESS STEEL, VERTICAL, HANGING (STANDARD STOCK DESIGN)                             | 100 | \$ | 15.00 | 25% | \$ | 11.25 |
| VH35MB | CARDHOLDER, 3" X 5", STAINLESS STEEL, VERTICAL, HANGING, 7115/1019 CAGE MOUNT FOR USE WTH MICRO BARRIER TOP | 100 | \$ | 15.00 | 25% | \$ | 11.25 |
|        |   |     |    |       |     |    |       |
|        |   |     |    |       |     |    |       |



**ACCESSORIES**

| PRODUCT CODE    | PRODUCT DESCRIPTION   | QUANTITY*<br>PER CASE | 2022 LIST<br>2022 LIST PRICE | DISCOUNT<br>2022 VT<br>Discount | 2022 NET<br>2022 VT NET |
|-----------------|---|-----------------------|------------------------------|---------------------------------|-------------------------|
|                 |   |                       |                              | VT Disc                         |                         |
| 315680          | ENRICHMENT LOFT, NEXGEN, PLASTIC, RED   | 20                    | \$ 11.00                     | 25%                             | \$ 8.25                 |
| 315584          | ENRICHMENT LOFT, RAT, 900/1800 NEXGEN, PLASTIC, RED   | 10                    | \$ 19.00                     | 25%                             | \$ 14.25                |
| 316415-1        | ENRICHMENT LOFT, 75IAG, PLASTIC, RED  | 20                    | \$ 16.00                     | 25%                             | \$ 12.00                |
| SZMEZZ          | MEZZAMINE, MOUSE (75I/NEXGEN), POLYCARBONATE PLASTIC, RED   |                       | \$ 25.00                     | 25%                             | \$ 18.75                |
|                 |   |                       | <b>2022 LIST</b>             | <b>DISCOUNT</b>                 | <b>VT NET</b>           |
|                 |   |                       | LIST PRICE                   |                                 | NET PRICE               |
| K10147          | SENTINEL2 DOCK ASSEMBLY WITH CARTRIDGE ASSEMBLY (INCLUDES -<br>1 EACH CARTRIDGE AND 1 EACH BAG OF 2 FILTER MEDIA)                               | EACH                  | \$ 228.00                    | N/A                             | \$ 228.00               |
| 232364          | SENTINEL2 DOCK ASSEMBLY   | EACH                  | \$ 172.00                    | N/A                             | \$ 172.00               |
| 127963          |   |                       |                              |                                 |                         |
| 231446-1        | SENTINEL2 CARTRIDGE ASSEMBLY, INCLUDES - 1 EACH CARTRIDGE, 1 EACH BAG OF 2 FILTER MEDIA<br>SENTINEL2 MEDIA, 2 FILTERS PER BAG / 25 BAGS PER BOX | EACH                  | \$ 40.00                     | N/A                             | \$ 40.00                |
|                 |   |                       | \$ 271.00                    | N/A                             | \$ 271.00               |
|                 |   |                       | <b>2022 LIST</b>             | <b>DISCOUNT</b>                 | <b>VT NET</b>           |
|                 |   |                       | LIST PRICE                   |                                 | NET PRICE               |
| K10036          | SENTINEL MEDIA HOLDER KIT<br>INCLUDES THE FOLLOWING -<br>1 EACH HOLDER, COLLECTION MEDIA, STAINLESS STEEL<br>1 EACH MEDIA, COLLECTION           | EACH                  | \$ 116.00                    | N/A                             | \$ 116.00               |
| K10033-CS       | SENTINEL MASTER CARTON<br>INCLUDES THE FOLLOWING -<br>20 EACH SENTINEL SELF MAILER KITS   | 20                    | \$ 244.00                    | N/A                             | \$ 244.00               |
| 228854          | MEDIA, SENTINEL, 25 PACK  | 25                    | \$ 257.00                    | N/A                             | \$ 257.00               |
| 228908          | MEDIA, SENTINEL EAD, 25 PACK  | 25                    | \$ 244.00                    | N/A                             | \$ 244.00               |
| 225766          | HOLDER, COLLECTION MEDIA, PLENUM, STAINLESS STEEL   |                       | \$ 123.00                    | N/A                             | \$ 123.00               |
| CALIBRATION-CFD | VALIDATION PRODUCT (CFD) PERFORMS WITHIN DESIGN TOLERANCES  | EACH                  | \$ 650.00                    | N/A                             | \$ 650.00               |
| CALIBRATION-RFD | VALIDATION PRODUCT (RFD) PERFORMS WITHIN DESIGN TOLERANCES  | EACH                  | \$ 650.00                    | N/A                             | \$ 650.00               |



## RABBIT / GUINEA PIG

| PRODUCT CODE | PRODUCT DESCRIPTION  | QUANTITY*<br>PER CASE | 2022 LIST<br>LIST PRICE | DISCOUNT | 2022 NET<br>NET PRICE |
|--------------|--|-----------------------|-------------------------|----------|-----------------------|
| RBS6E01-0043 | RABBIT UNIT, EURO DESIGN, STANDARD, 6 CAGE, 5 SQ. FT. - INCLUDES - STAINLESS STEEL RACK CONSTRUCTION<br>6 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER<br>6 EACH CAGES, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>6 EACH EXCRETA PANS, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>3 EACH DIVIDER PANELS, CLEAR POLYCARBONATE PLASTIC, WASHABLE TO 180F, DROP IN DESIGN<br>6 EACH FEEDERS, 4.5" J DESIGN, STAINLESS STEEL, WITH BOTTOM CLIP<br>4 EACH CASTERS, 5" STAINLESS STEEL PLATE CASTERS, 2 WITH BRAKES, 2 WITHOUT BRAKES, GREY RETORT WHEEL  | EACH                  | \$ 12,583.00            | 20%      | \$ 10,066.40          |
| RBS6E11-0042 | RABBIT UNIT, EURO DESIGN, STANDARD, 6 CAGE, 5 SQ. FT., WITH AUTOMATIC WATERING - INCLUDES - STAINLESS STEEL RACK CONSTRUCTION<br>6 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER<br>6 EACH CAGES, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>6 EACH EXCRETA PANS, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>3 EACH DIVIDER PANELS, CLEAR POLYCARBONATE PLASTIC, WASHABLE TO 180F, DROP IN DESIGN<br>6 EACH FEEDERS, 4.5" J DESIGN, STAINLESS STEEL, WITH BOTTOM CLIP<br>4 EACH CASTERS, 5" STAINLESS STEEL STEM CASTERS, 2 WITH BRAKES, 2 WITHOUT BRAKES, GREY RETORT WHEEL<br>EDSTROM STAINLESS STEEL WATERING, 1 DRINKING VALVE PER CAGE COMPARTMENT | EACH                  | \$ 13,348.00            | 20%      | \$ 10,678.40          |
| RFSE601-0045 | FERRET UNIT, EURO DESIGN, STANDARD, 6 CAGE, 5 SQ. FT. - INCLUDES - STAINLESS STEEL RACK CONSTRUCTION<br>6 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER<br>6 EACH CAGES, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>6 EACH BLOCK OFF, REMOVABLE, STAINLESS STEEL<br>6 EACH EXCRETA PANS, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>3 EACH DIVIDER PANELS, CLEAR POLYCARBONATE PLASTIC, WASHABLE TO 180F, DROP IN DESIGN<br>6 EACH FEEDERS, 4.5" J DESIGN, HINGED LID, STAINLESS STEEL, WITH BOTTOM CLIP<br>4 EACH CASTERS, 5" STAINLESS STEEL PLATE CASTERS, 2 WITH BRAKES, 2 WITHOUT BRAKES, GREY RETORT WHEEL  |                       | \$ 13,081.00            | 20%      | \$ 10,464.80          |

RABBIT GUINEA PIG

|              |  |      |                                |                 |                              |
|--------------|--|------|--------------------------------|-----------------|------------------------------|
| RFSE611-0044 | <p>FERRET UNIT, EURO DESIGN, STANDARD, 6 CAGE, 5 SQ. FT., WITH AUTOMATIC WATERING - INCLUDES -<br/>                 STAINLESS STEEL RACK CONSTRUCTION<br/>                 6 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER<br/>                 6 EACH CAGES, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br/>                 6 EACH BLOCK OFF, REMOVABLE, STAINLESS STEEL<br/>                 6 EACH EXCRETA PANS, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br/>                 3 EACH DIVIDER PANELS, CLEAR POLYCARBONATE PLASTIC, WASHABLE TO 180F, DROP IN DESIGN<br/>                 6 EACH FEEDERS, 4.5" J DESIGN, HINGED LID, STAINLESS STEEL, WITH BOTTOM CLIP<br/>                 4 EACH CASTERS, 5" STAINLESS STEEL PLATE CASTERS, 2 WITH BRAKES, 2 WITHOUT BRAKES, GREY RETORT WHEEL</p> |      | \$ 13,970.00                   | 20%             | \$ 11,176.00                 |
|              |  |      | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| 411974-1     | CAGE, RABBIT, EURO DESIGN, STANDARD, 5 SQ FT, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F   | EACH | \$ 507.00                      | 20%             | \$ 405.60                    |
| RB5PAN       | PAN, 5 SQ FT, RABBIT, EXCRETA, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F  | EACH | \$ 450.00                      | 20%             | \$ 360.00                    |
|              |  |      | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| F45J-BCL     | FEEDER, "J" DESIGN, 4.5", STAINLESS STEEL, WITH BOTTOM CLIP  | EACH | \$ 85.00                       | 15%             | \$ 72.25                     |
| F45JB        | FEEDER, "J" DESIGN, 4.5", HINGED LID, STAINLESS STEEL, WITH BOTTOM CLIP  | EACH | \$ 138.00                      | 15%             | \$ 117.30                    |
|              |  |      | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| 314820-1     | RESTING BOARD, EURO RABBIT, (STANDARD), WHITE, LEFT  | EACH | \$ 297.00                      | N/A             | \$ 297.00                    |
| 314820-2     | RESTING BOARD, EURO RABBIT, (STANDARD), WHITE, RIGHT   | EACH | \$ 297.00                      | N/A             | \$ 297.00                    |
|              |  |      | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| RBS6D01-0005 | <p>RABBIT UNIT, DOMESTIC DESIGN, STANDARD, 6 CAGE, 5 SQ. FT. - UNIT FEATURES - STAINLESS STEEL RACK CONSTRUCTION<br/>                 4 EACH CASTERS, 5" STAINLESS STEEL STEM CASTERS, 2 WITH VERTI LOCK BRAKES, 2 WITHOUT BRAKES; BLUE POLY WHEEL (POLY TREAD, STAINLESS STEEL HUB)<br/>                 6 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER<br/>                 6 EACH CAGES, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br/>                 6 EACH EXCRETA PANS, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br/>                 6 EACH FEEDERS, 4.5" J DESIGN, STAINLESS STEEL, WITH BOTTOM CLIP</p>  | EACH | Call for Pricing               | N/A             | Call for Pricing             |

## RABBIT GUINEA PIG

| RBS6D11-0006   | RABBIT UNIT, DOMESTIC DESIGN, STANDARD, 6 CAGE, 5 SQ. FT., WITH AUTOMATED WATERING UNIT FEATURES - STAINLESS STEEL RACK CONSTRUCTION<br>4 EACH CASTERS, 5" STAINLESS STEEL STEM CASTERS, 2 WITH VERTI LOCK BRAKES, 2 WITHOUT BRAKES, BLUE POLY WHEEL (POLY TREAD, STAINLESS STEEL HUB)<br>EDSTROM STAINLESS STEEL WATERING, 1 DRINKING VALVE PER CAGE COMPARTMENT<br>6 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER<br>6 EACH CAGES, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>6 EACH EXCRETA PANS, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F<br>6 EACH FEEDERS, 4.5" J DESIGN, STAINLESS STEEL, WITH BOTTOM CLIP | EACH | Call for Pricing | N/A             | Call for Pricing |
|----------------|--|------|------------------|-----------------|------------------|
|                |  |      | <b>DISCOUNT</b>  | <b>2022 NET</b> | <b>NET PRICE</b> |
| RB272718CPG    | CAGE, RABBIT, 5 SQ.FT, NORYL 731 INJECTION MOLDED PLASTIC, WASHABLE TO 180F, WITH STAINLESS STEEL AUTOMATED WATER RABBIT GROMMET   | EACH | \$ 668.00        | 20%             | \$ 534.40        |
| RB8128TN-HDPE  | TUNNEL, RABBIT, 8" X 12" X 8" HIGH DENSITY POLYETHYLENE  | EACH | \$ 680.00        | 20%             | \$ 544.00        |
|                |  |      | <b>DISCOUNT</b>  | <b>2022 NET</b> | <b>NET PRICE</b> |
| GS292110UP5-E  | GUINEA PIG UNIT, STANDARD, 5 CAGE, SOLID BOTTOM DESIGN - UNIT FEATURES - STAINLESS STEEL RACK CONSTRUCTION<br>5 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 1 EACH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER, 2 EACH STAINLESS STEEL 16 OZ BOTTLE BAILS, 1 EACH FEEDER SWING LATCH ASSEMBLY<br>5 EACH CAGES, SOLID BOTTOM, CYCOLOY MC8100 POLYCARBONATE/ABS PLASTIC, WASHABLE TO 180F<br>5 EACH FEEDERS, STAINLESS STEEL, WITH BOTTOM CLIP<br>5 EACH CAGE LIDS, STAINLESS STEEL, GRID DESIGN<br>4 EACH CASTERS, 5" STAINLESS STEEL STEM CASTERS, 2 WITH VERTI LOCK BRAKES, 2 WITHOUT BRAKES, BLUE POLY WHEEL (POLY TREAD, STAINLESS STEEL HUB)                                      | EACH | \$ 9,780.00      | 20%             | \$ 7,824.00      |
| GS292110UP10-E | GUINEA PIG UNIT, STANDARD, 10 CAGE, SOLID BOTTOM DESIGN UNIT FEATURES - STAINLESS STEEL RACK CONSTRUCTION<br>10 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 1 EACH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER, 2 EACH STAINLESS STEEL 16 OZ BOTTLE BAILS, 1 EACH FEEDER SWING LATCH ASSEMBLY<br>10 EACH CAGES, SOLID BOTTOM, CYCOLOY MC8100 POLYCARBONATE/ABS PLASTIC, WASHABLE TO 180F<br>10 EACH FEEDERS, STAINLESS STEEL, WITH BOTTOM CLIP<br>10 EACH CAGE LIDS, STAINLESS STEEL, GRID DESIGN<br>4 EACH CASTERS, 5" STAINLESS STEEL STEM CASTERS, 2 WITH VERTI LOCK BRAKES, 2 WITHOUT BRAKES, BLUE POLY WHEEL (POLY TREAD, STAINLESS STEEL HUB)                                   | EACH | \$ 16,211.00     | 20%             | \$ 12,968.80     |
|                |  |      | <b>DISCOUNT</b>  | <b>2022 NET</b> | <b>NET PRICE</b> |



## RABBIT GUINEA PIG

|                 |   |      |                      |          |                    |
|-----------------|---|------|----------------------|----------|--------------------|
| GS292110UP5-G   | GUINEA PIG UNIT, STANDARD, 5 CAGE, SOLID BOTTOM DESIGN, WITH AUTOMATED WATERING - UNIT FEATURES - STAINLESS STEEL RACK CONSTRUCTION<br>EDSTROM STAINLESS STEEL WATERING, 1 DRINKING VALVE PER CAGE COMPARTMENT<br>5 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 1 EACH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER, 2 EACH STAINLESS STEEL 16 OZ BOTTLE BAILS, 1 EACH FEEDER SWING LATCH ASSEMBLY<br>5 EACH CAGES, SOLID BOTTOM, CYCOLOY MC8100 POLYCARBONATE/ABS PLASTIC, WASHABLE TO 180F<br>5 EACH FEEDERS, STAINLESS STEEL, WITH BOTTOM CLIP<br>5 EACH CAGE LIDS, STAINLESS STEEL, GRID DESIGN<br>4 EACH CASTERS, 5" STAINLESS STEEL STEM CASTERS, 2 WITH VERTI LOCK BRAKES, 2 WITHOUT BRAKES. BLUE POLY WHEEL (POLY TREAD, STAINLESS STEEL HUB)     | EACH | \$ 10,432.00         | 20%      | \$ 8,345.60        |
| GS292110UP10-G  | GUINEA PIG UNIT, STANDARD, 10 CAGE, SOLID BOTTOM DESIGN WITH AUTOMATED WATERING - UNIT FEATURES - STAINLESS STEEL RACK CONSTRUCTION<br>EDSTROM STAINLESS STEEL WATERING, 1 DRINKING VALVE PER CAGE COMPARTMENT<br>10 EACH DOOR ASSEMBLIES, STAINLESS STEEL, REMOVABLE, WITH 1 EACH 3" X 5" FIXED HORIZONTAL STAINLESS STEEL CARDHOLDER, 2 EACH STAINLESS STEEL 16 OZ BOTTLE BAILS, 1 EACH FEEDER SWING LATCH ASSEMBLY<br>10 EACH CAGES, SOLID BOTTOM, CYCOLOY MC8100 POLYCARBONATE/ABS PLASTIC, WASHABLE TO 180F<br>10 EACH FEEDERS, STAINLESS STEEL, WITH BOTTOM CLIP<br>10 EACH CAGE LIDS, STAINLESS STEEL, GRID DESIGN<br>4 EACH CASTERS, 5" STAINLESS STEEL STEM CASTERS, 2 WITH VERTI LOCK BRAKES, 2 WITHOUT BRAKES. BLUE POLY WHEEL (POLY TREAD. STAINLESS STEEL HUB) | EACH | \$ 17,024.00         | 20%      | \$ 13,619.20       |
|                 |   |      | 2022 LIST LIST PRICE | DISCOUNT | 2022 NET NET PRICE |
| GU292110CPG-B/O | CAGE, GUINEA PIG, SOLID BOTTOM, WHITE POLYCARBONATE PLASTIC, WASHABLE TO 180F, WITH GROMMET BLOCK OFF   | EACH | \$ 677.00            | 20%      | \$ 541.60          |
| GU292110CPG     | CAGE, GUINEA PIG, SOLID BOTTOM, WHITE POLYCARBONATE PLASTIC, WASHABLE TO 180F, WITH STAINLESS STEEL AUTOMATED WATERING GROMMET  | EACH | \$ 655.00            | 20%      | \$ 524.00          |
|                 |   |      | 2022 LIST LIST PRICE | DISCOUNT | 2022 NET NET PRICE |
| 301970          | FRONT GRID ASSEMBLY, GUINEA PIG, STAINLESS STEEL - NCLUDES - 1 EACH 203718, FRONT GRID PANEL<br>1 EACH 010080, 3" X 5" HORIZONTAL CARDHOLDER<br>2 EACH 015600-1, 16 OZ BOTTLE BAIL  | EACH | \$ 315.00            | 15%      | \$ 267.75          |
| 218751          | 1 EACH 104498, FEEDER SWING LATCH ASSEMBLY  | EACH | \$ 329.00            | 15%      | \$ 279.65          |
| F45GPB          | LID, GUINEA PIG, 29.500" X 22.188", STAINLESS STEEL WIRE MESH<br>FEEDER, GUINEA PIG, STAINLESS STEEL, WITH BOTTOM MOUNT CLIP  | EACH | \$ 135.00            | 15%      | \$ 114.75          |



## 7115 75J

| PRODUCT CODE   | PRODUCT DESCRIPTION   | QUANTITY*<br>PER CASE | 2022 LIST PRICE        | DISCOUNT        | 2022 NET        |
|----------------|---|-----------------------|------------------------|-----------------|-----------------|
| PC7115RT       | CAGE, MOUSE, 7115, POLYCARBONATE REGULAR TEMPERATURE PLASTIC  | 20                    | \$ 24.00               | 25%             | \$ 18.00        |
| PC7115HT       | NOTE-MINIMUM ORDER REQUIREMENT OF 250 EACH IF NOT AVAILABLE FROM STOCK  | 20                    | \$ 29.00               | 25%             | \$ 21.75        |
| PC75JHT        | CAGE, MOUSE, 75JAG, POLYSULFONE HIGH TEMPERATURE PLASTIC  | 20                    | \$ 27.00               | 25%             | \$ 20.25        |
|                |   |                       | <b>2022 LIST PRICE</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                |   |                       | \$ 49.00               | 25%             | \$ 36.75        |
| PC7115HTH      | CAGE, MOUSE, 7115, POLYSULFONE HIGH TEMPERATURE PLASTIC, WITH HOLE  | 20                    | \$ 40.00               | 25%             | \$ 30.00        |
| PC75JHTH       | CAGE, MOUSE, 75JAG, POLYSULFONE HIGH TEMPERATURE PLASTIC, WITH HOLE   | 20                    | \$ 77.00               | 25%             | \$ 57.75        |
| PC7115HTMV     | CAGE, MOUSE, 7115, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP  | 20                    | \$ 77.00               | 25%             | \$ 57.75        |
| PC7115HTSH     | CAGE, MOUSE, 7115, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP WITH STAINLESS STEEL FLAP FOR AUTOMATED WATERING SH/R      | 20                    | \$ 73.00               | 25%             | \$ 54.75        |
| PC75JHTMV      | CAGE, MOUSE, 75JAG, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP   | 20                    | \$ 75.00               | 25%             | \$ 56.25        |
| PC75JHTSH      | CAGE, MOUSE, 75JAG, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP WITH STAINLESS STEEL FLAP FOR AUTOMATED WATERING SH/R     | 20                    | \$ 128.00              | 25%             | \$ 96.00        |
| PC75JHTCDR     | CAGE, MOUSE, 75JAG, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP WITH AUTOMATED WATERING VALVE (CD3 DESIGN)                | 20                    |                        |                 |                 |
|                |   |                       | <b>2022 LIST PRICE</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                |   |                       | \$ 48.00               | 15%             | \$ 40.80        |
| WBL7115SMD-AMG | WIRE BAR LID, MOUSE, 7115, STAINLESS STEEL, SHEET METAL DESIGN, WITH SQUARE STOPPER GUARD                                   | 20                    | \$ 67.00               | 15%             | \$ 56.95        |
| WBL7115RP      | WIRE BAR LID, MOUSE, 7115/75JAG, REAR POCKET, STAINLESS STEEL, SHEET METAL DESIGN, WITH SQUARE STOPPER GUARD, DIVIDER PANEL | 20                    |                        |                 |                 |
|                | NOTE-MINIMUM ORDER REQUIREMENT OF 1,000 EACH IF NOT AVAILABLE FROM STOCK  |                       |                        |                 |                 |
|                |   |                       | <b>2022 LIST PRICE</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                |   |                       | \$ 49.00               | 25%             | \$ 36.75        |
| MBT7115HT      | MICRO BARRIER TOP, MOUSE, 7115, STANDARD HEIGHT, POLYSULFONE HIGH TEMPERATURE PLASTIC, REEMAY FILTER, SNAP-IN RETAINER      | 20                    | \$ 32.00               | 25%             | \$ 24.00        |
| MBT7115RHRH    | MICRO BARRIER TOP, MOUSE, 7115, REDUCED HEIGHT, HIGH TEMPERATURE PLASTIC, REEMAY FILTER, BLUE HINGED RETAINER               | 20                    |                        |                 |                 |

|                 |   |     |                  |                 |                 |
|-----------------|---|-----|------------------|-----------------|-----------------|
| EBT7115HT       | EXTERNAL BOTTLE TOP, MOUSE, 7115, POLYSULFONE HIGH TEMPERATURE PLASTIC, REEMAY FILTER (SMALL)                 | 20  | \$ 56.00         | 25%             | \$ 42.00        |
|                 | NOTE - 250 PIECE MINIMUM PURCHASE IF NOT AVAILABLE FROM STOCK   |     |                  |                 |                 |
| EBT27115FNP     | EXTERNAL BOTTLE TOP, MOUSE, 7115, POLYSULFONE HIGH TEMPERATURE PLASTIC, "L" REEMAY FILTER, NO FILTER PAN      | 20  | \$ 57.00         | 25%             | \$ 42.75        |
| EBT27115FNP-PNC | EXTERNAL BOTTLE TOP, MOUSE, 7115, PNC, POLYSULFONE HIGH TEMPERATURE PLASTIC, "L" REEMAY FILTER, NO FILTER PAN | 20  | \$ 62.00         | 25%             | \$ 46.50        |
| MBT7115RHST     | MICRO BARRIER TOP, MOUSE, 7115, REDUCED HEIGHT, POLYSULFONE HIGH TEMPERATURE PLASTIC, SOLID                   | 20  | \$ 59.00         | 25%             | \$ 44.25        |
|                 |   |     |                  |                 |                 |
|                 |   |     | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                 |   |     | LIST PRICE       |                 | Net PRICE       |
| MBF7115-CS      | FILTER, 7115, REEMAY 2033, 100 PER CASE   | 100 | \$ 91.00         | 25%             | \$ 68.25        |
| EBR27115F       | RETAINER WITH BONDED FILTER, EBT2F, "L" DESIGN  | 100 | \$ 9.00          | 25%             | \$ 6.75         |
|                 |   |     |                  |                 |                 |
|                 |   |     | <b>2022 LIST</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|                 |   |     | LIST PRICE       |                 | Net PRICE       |
| RWF7115         | FLOOR, RAISED WIRE, 7115, STAINLESS STEEL   | 20  | \$ 134.00        | N/A             | \$ 134.00       |
| RWF75J          | FLOOR, RAISED WIRE, 75JAG, STAINLESS STEEL  | 20  | \$ 139.00        | N/A             | \$ 139.00       |
| RWF75JMV        | FLOOR, RAISED WIRE, 75JMV, STAINLESS STEEL  | 20  | \$ 139.00        | N/A             | \$ 139.00       |



## 10196 10198

| PRODUCT CODE  | PRODUCT DESCRIPTION  | QUANTITY*<br>PER CASE | 2022 LIST PRICE        | DISCOUNT        | 2022 NET        |
|---------------|--|-----------------------|------------------------|-----------------|-----------------|
| PC10196RT     | CAGE, MOUSE, 10196, POLYCARBONATE REGULAR TEMPERATURE PLASTIC  | 10                    | \$ 53.00               | 25%             | \$ 39.75        |
| PC10196HT     | CAGE, MOUSE, 10196, POLYSULFONE HIGH TEMPERATURE PLASTIC   | 10                    | \$ 90.00               | 25%             | \$ 67.50        |
| PC10196HTMV   | CAGE, MOUSE, 10196, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP  | 10                    | \$ 117.00              | 25%             | \$ 87.75        |
| PC10196HTSH   | CAGE, RAT, 10196, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP WITH H2O SH/R  | 10                    | \$ 119.00              | 25%             | \$ 89.25        |
| WBL1019MMB    | WIRE BAR LID, MOUSE, 1019, STAINLESS STEEL, RIM ROD DESIGN   | 10                    | \$ 105.00              | 15%             | \$ 89.25        |
| WBL1019MSMD   | WIRE BAR LID, MOUSE, 1019, STAINLESS STEEL, SHEET METAL DESIGN   | 10                    | \$ 146.00              | 15%             | \$ 124.10       |
|               |  |                       | <b>2022 LIST PRICE</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|               |  |                       | LIST PRICE             |                 | NET PRICE       |
| PC10198RT     | CAGE, RAT, 10198, POLYCARBONATE REGULAR TEMPERATURE PLASTIC  | 10                    | \$ 53.00               | 25%             | \$ 39.75        |
| PC10198HT     | CAGE, RAT, 10198, POLYSULFONE HIGH TEMPERATURE PLASTIC   | 10                    | \$ 89.00               | 25%             | \$ 66.75        |
| PC10198HTSLMV | CAGE, RAT, 10198, POLYSULFONE HIGH TEMPERATURE PLASTIC, STACKING LUGS, AIR KUP   | 10                    | \$ 110.00              | 25%             | \$ 82.50        |
| PC10198HTSLSH | CAGE, RAT, 10198, POLYSULFONE HIGH TEMPERATURE PLASTIC, STACKING LUGS, AIR KUP WITH H2O SH/R   | 10                    | \$ 113.00              | 25%             | \$ 84.75        |
| WBL1019RMB    | WIRE BAR LID, RAT, 1019, STAINLESS STEEL, RIM ROD DESIGN, WITH ROUND STOPPER GUARD, HANDLE AND 2 EACH LOCKING RODS (1 EACH PER END) FOR SECURING LID TO CAGE | 10                    | \$ 100.00              | 15%             | \$ 85.00        |
| WBL1019RSMD   | WIRE BAR LID, RAT, 1019, STAINLESS STEEL, SHEET METAL DESIGN   | 10                    | \$ 126.00              | 15%             | \$ 107.10       |
|               |  |                       | <b>2022 LIST PRICE</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|               |  |                       | LIST PRICE             |                 | NET PRICE       |
| MBT1019HT     | MICRO BARRIER TOP, RAT/MOUSE, 1019, POLYSULFONE HIGH TEMPERATURE PLASTIC, PERFORATED RETAINER WITH REEMAY FILTER   | 10                    | \$ 65.00               | 25%             | \$ 48.75        |
| MBT1019HTSB   | MICRO BARRIER TOP, RAT/MOUSE, 1019, W/ SPACER BLOCKS, POLYSULFONE HIGH TEMPERATURE PLASTIC, PERFORATED RETAINER WITH REEMAY FILTER                           | 10                    | \$ 67.00               | 25%             | \$ 50.25        |
| MBR1019HT     | RETAINER, 1019, NON HINGED, SNAP IN DESIGN, PERFORATED, POLYSULFONE HIGH TEMPERATURE PLASTIC   | 10                    | \$ 21.00               | 25%             | \$ 15.75        |
| MBF1019-CS    | FILTER, 1019, REEMAY, CASE (100 PER)   | 100                   | \$ 199.00              | 25%             | \$ 149.25       |
|               |  |                       | <b>2022 LIST PRICE</b> | <b>DISCOUNT</b> | <b>2022 NET</b> |
|               |  |                       | LIST PRICE             |                 | NET PRICE       |

10196 10198

|          |  |    |    |        |     |    |        |
|----------|--|----|----|--------|-----|----|--------|
| RWF1019M | FLOOR, RAISED WIRE, MOUSE, 1019, STAINLESS STEEL | 10 | \$ | 179.00 | N/A | \$ | 179.00 |
| RWF1019R | FLOOR, RAISED WIRE, RAT, 1019, STAINLESS STEEL   | 10 | \$ | 176.00 | N/A | \$ | 176.00 |
|          |  |    |    |        |     |    |        |
|          |  |    |    |        |     |    |        |



## 10147

| PRODUCT CODE  | PRODUCT DESCRIPTION   | QUANTITY*<br>PER CASE | 2022 LIST PRICE                | DISCOUNT        | 2022 NET                     |
|---------------|---|-----------------------|--------------------------------|-----------------|------------------------------|
| PC10147HTMV   | CAGE, RAT, 10147, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP (CENTER DESIGN)   | 10                    | \$ 105.00                      | 25%             | \$ 78.75                     |
| PC10147HTCK   | CAGE, RAT, 10147, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP (CENTER DESIGN) WITH STAINLESS STEEL FLAP FOR AUTOMATED WATERING SH/R                                       | 10                    | \$ 127.00                      | 25%             | \$ 95.25                     |
|               |   |                       | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| PC10147HTMVSH | CAGE, RAT, 10147, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP AND OFF SET STAINLESS STEEL SHALLOW FLAP GROMMET FOR AUTOMATED WATERING (SH DESIGN)                         | 10                    | \$ 112.00                      | 25%             | \$ 84.00                     |
| PC10147HTMVSR | CAGE, RAT, 10147, POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR KUP AND OFF SET STAINLESS STEEL DEEP FLAP GROMMET FOR AUTOMATED WATERING (SHR DESIGN)                           | 10                    | \$ 106.00                      | 25%             | \$ 79.50                     |
|               |   |                       | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| WBL1014RSMD   | WIRE BAR LID, RAT, 10147, STAINLESS STEEL, SHEET METAL DESIGN   | 10                    | \$ 138.00                      | 15%             | \$ 117.30                    |
| WBL1014MSMD   | WIRE BAR LID, MOUSE, 1014, STAINLESS STEEL, SHEET METAL DESIGN, WITH 2 EACH SWINGING HANDLES, 1 EACH DIVIDER PANEL, 1 EACH ROUND STOPPER GUARD AND BOTTLE PROTECTION PLATES | 10                    | Call for Pricing               | N/A             | Call for Pricing             |
|               |   |                       | <b>2022 LIST</b><br>LIST PRICE | <b>DISCOUNT</b> | <b>2022 NET</b><br>NET PRICE |
| MBT1014HT     | MICRO BARRIER TOP, RAT, 10147, POLYSULFONE HIGH TEMPERATURE PLASTIC, REEMAY FILTER, SNAP-IN RETAINER  | 10                    | \$ 46.00                       | 25%             | \$ 34.50                     |
| MBR1014HT     | RETAINER, 1014 REDUCED HEIGHT MBT/EBT, NON HINGED, SNAP IN DESIGN, POLYSULFONE HIGH TEMPERATURE PLASTIC   | 10                    | \$ 22.00                       | 25%             | \$ 16.50                     |
| MBF1296-CS    | FILTER, 1296/1014 VENT, REEMAY 2033, 100 PER CASE   | 100                   | \$ 127.00                      | 25%             | \$ 95.25                     |



### MISCELLANEOUS

| PRODUCT CODE    | PRODUCT DESCRIPTION   | QUANTITY*<br>PER CASE | 2022 LIST PRICE  | DISCOUNT | 2022 NET         |
|-----------------|---|-----------------------|------------------|----------|------------------|
| 413761          | <p>BULK TRUCK</p> <p>NOMINAL OVERALL DIMENSIONS 42.000" W X 26.000" X 54.000" H</p> <p>NOMINAL INTERNAL DIMENSIONS 39.000" W X 24.500" D X 45.000" H</p> <p>UNIT FEATURES -</p> <p>STAINLESS STEEL CONSTRUCTION</p> <p>REAR AND SIDES, .312 DIAMETER VERTICAL ROD DESIGN</p> <p>1 EACH SHELF, REMOVABLE, HORIZONTAL, WIRE GRID DESIGN; ADJUSTABLE TO 3 LOCATIONS</p> <p>2 EACH LOCK BAR, REMOVABLE, 2 EACH MOUNTING LOCATIONS ON UNIT FRONT</p> <p>1 EACH FLOOR, FIXED, PERFORATED</p> <p>4 EACH 5" STAINLESS STEEL SWIVEL PLATE CASTER, 2 EACH WITH VERTI LOCK BRAKE, 2 EACH WITHOUT VERTI LOCK BRAKE, ALL 45 DEGREE ZERK FITTING, HIGH TEMPERATURE PHENOLIC WHEEL</p> | EACH                  | Call for Pricing | N/A      | Call for Pricing |
| 413992          | <p>BULK TRUCK</p> <p>NOMINAL OVERALL DIMENSIONS 60.000 W" X 26.250" X 69.188"</p> <p>UNIT FEATURES -</p> <p>STAINLESS STEEL CONSTRUCTION</p> <p>1 EACH REMOVABLE, HORIZONTAL WIRE SHELF</p> <p>2 EACH REMOVABLE, LOCK BAR</p> <p>1 EACH PERFORATED FLOOR</p> <p>4 EACH 5" STAINLESS STEEL SWIVEL PLATE CASTER WITH HIGH TEMPERATURE PHENOLIC WHEEL, 2 EACH WITH VERTI LOCK BRAKE, 2 EACH WITHOUT VERTI LOCK BRAKE</p>   | EACH                  | Call for Pricing | N/A      | Call for Pricing |
| SA602466R5-KD-B | <p>SHELF RACK, 60" W X 24" D X 66" H, ADJUSTABLE, STAINLESS STEEL, 5 SOLID SHELVES, 5" STAINLESS STEEL CASTERS (BLUE POLY WHEEL WITH STAINLESS STEEL HUB), KNOCKED DOWN, ASSEMBLY REQUIRED - STANDARD DESIGN (200552)</p>   | EACH                  | Call for Pricing | N/A      | Call for Pricing |
| SA602466R5-B    | <p>SHELF RACK, 60" W X 24" D X 66" H, ADJUSTABLE, STAINLESS STEEL, 5 SOLID SHELVES, 5" STAINLESS STEEL CASTERS (BLUE POLY WHEEL WITH STAINLESS STEEL HUB), ASSEMBLED - STANDARD DESIGN (200552)</p>   | EACH                  | Call for Pricing | N/A      | Call for Pricing |
| SW602466R5-C    | <p>SHELF RACK, 60" W X 24" D X 66" H, NON ADJUSTABLE (WELDED DESIGN), STAINLESS STEEL, 5 SOLID SHELVES, 5" STAINLESS STEEL CASTERS (BLUE POLY WHEEL WITH STAINLESS STEEL HUB), 5 SHELVES - STANDARD DESIGN (412873)</p>   | EACH                  | Call for Pricing | N/A      | Call for Pricing |



## BCU

| PRODUCT CODE    | PRODUCT DESCRIPTION   | QUANTITY*<br>PER CASE | 2022 LIST PRICE | DISCOUNT | 2022 NET    |
|-----------------|---|-----------------------|-----------------|----------|-------------|
| MENGB048IN-0378 | IVC, Mouse, 48 Cage, NexGen, BCU2, Same Side Plenums BCU Design, Runners (Plastic), 5" x 1.5"/127mm x 38.1mm Gray Retort Casters, Integrated Cage Locks, HEPA Supply & Exhaust Assembly, Single Face, 6 Columns x 8 Tiers, Drawing 412451 | EACH                  | \$22,210.00     | N/A      | \$22,210.00 |
| 227422          | CAGE, MOUSE, BCU2, EDGE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, AIR SUPPLY NOZZLE  | 10                    | \$121.00        | N/A      | \$121.00    |
| 226376          | MICRO BARRIER TOP, MOUSE, BCU2, XJ, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, MINI LOCKS, STANDARD PREFILTER  | 10                    | \$157.00        | N/A      | \$157.00    |
| 227642          | MICRO BARRIER TOP, BIOSENSE ASSEMBLY, BCU2, XJ, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, MINI LOCKS, STANDARD PREFILTER  | 10                    | \$276.00        | N/A      | \$276.00    |
| 412483          | WIRE BAR LID, MOUSE, XJ/NEXGEN/SPP/BCU2, STAINLESS STEEL, RIM ROD DESIGN, FRONT POCKET (DEEP) WITH SQUARE STOPPER GUARD, HANDLE, EXTENDED DIVIDER, LANCES AND STACKING WIRE (FOR USE WITH PC250BHT/CL BOTTLE)                             | 20                    | \$72.00         | 15%      | \$61.20     |
| 225664-1        | PLASTIC FEEDER TRAY, PFT2, FEEDER/BOTTLE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, SHEET METAL DESIGN FEEDER   | 20                    | \$35.00         | 25%      | \$26.25     |
| EFB230GRCO-XXXX | BLOWER, ECOFLO, BCU2, 24DC, TOUCHSCREEN, GREY, ORANGE LABEL   | EACH                  | \$6,193.00      | N/A      | \$6,193.00  |
| PDU10HRECO-C-X  | BATTERY BACK-UP UNIT, BCU2, 10 HOUR, ECOFLO READY - NEED TO CHOOSE CORD SET   | EACH                  | \$3,329.00      | N/A      | \$3,329.00  |
| BCUQDX-NGM-XX   | TEST STAND, MOUSE, BCU2, CAGE ASSEMBLY FITTING CHECK - NEED TO CHOOSE CORD SET  | EACH                  | \$2,072.00      | N/A      | \$2,072.00  |
| BCURFX-NGM      | TEST UNIT, MOUSE, BCU2, RACK FITTING CHECK  | EACH                  | \$576.00        | N/A      | \$576.00    |
| 230876-CS       | FILTER ASSEMBLY, BCU2/SPP, EXHAUST PORT, HEPA, 48 PER CASE  | 48                    | \$2,075.00      | N/A      | \$2,075.00  |



BCU

|           |   |      |             |     |             |
|-----------|---|------|-------------|-----|-------------|
| 216716-5  | FILTER HOUSING, PRE-EXTRACT, HIGH TEMPERATURE POLYPHENYLSULFONE PLASTIC, ORANGE   |      | \$7.00      | N/A | \$7.00      |
| FH1000PF  | PRE-FILTER, SMALL FILTER HOUSING, REEMAY/SPUNBOUND POLYESTER, 20 PPI POLYESTER URETHANE   | 100  | \$4.00      | N/A | \$4.00      |
| 316876    | SANI RACK, SPP/BCU2, MOUSE, 35.564" W X 21.750" D X 56.839" H, 28 CAGE, RUNNERS (PLASTIC), 3.5" X 1.25" GRAY RETORT CASTERS, SINGLE FACE, 4 COLUMNS X 7 TIERS | EACH | \$21,782.00 | N/A | \$21,782.00 |
| 230875-CS | FILTER, SANI SPP, HEPA, PTFE MEDIA, SLIP-ON ASSEMBLY/ WITH PULL TABS (56 PER CASE)  | 56   | \$2,314.00  | N/A | \$2,314.00  |
|           |   |      |             |     |             |
|           |   |      |             |     |             |
|           |   |      |             |     |             |
|           |   |      |             |     |             |



## SPP

| PRODUCT CODE     | PRODUCT DESCRIPTION   | QUANTITY*<br>PER CASE | 2022 LIST PRICE | DISCOUNT | 2022 NET     |
|------------------|---|-----------------------|-----------------|----------|--------------|
| MIENGG048JN-0530 | IVC, Mouse, 48 Cage, Edge, SPP, Same Side Plenums, Runners (Plastic) , 5" x 1.5"/127mm x 38.1mm Gray Retort Casters, Integrated Cage Locks, Single Face, 6 Columns x 8 Tiers, Drawing 412985                  | EACH                  | \$ 22,399.00    | 0.00%    | \$ 22,399.00 |
| 228215           | CAGE, MOUSE, SPP, EDGE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, SLIP-ON FITTING (FILTER ASSEMBLY NOT INCLUDED)  | 10                    | \$ 122.00       | 0.00%    | \$ 122.00    |
| 226758           | MICRO BARRIER TOP, MOUSE, SPP, XJ, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, SOLID, LOCKS, PREFILTER ASSEMBLY   | 10                    | \$ 147.00       | 0.00%    | \$ 147.00    |
| 227638           | MICRO BARRIER TOP, BIOSENSE ASSEMBLY, MOUSE, SPP, XJ, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, SOLID, LOCKS, PREFILTER ASSEMBLY  | 10                    | \$ 331.00       | 0.00%    | \$ 331.00    |
| 412483           | WIRE BAR LID, MOUSE, XJ/NEXGEN/SPP/BCU2, STAINLESS STEEL, RIM ROD DESIGN, FRONT POCKET (DEEP) WITH SQUARE STOPPER GUARD, HANDLE, EXTENDED DIVIDER, LANCES AND STACKING WIRE (FOR USE WITH PC250BHT/CL BOTTLE) | 20                    | \$ 72.00        | 15.00%   | \$ 61.20     |
| 413750           | WIRE BAR LID, MOUSE, SPP, STAINLESS STEEL, RIM ROD DESIGN, DOUBLE POCKET, DUAL WATER BOTTLE WELLS WITH SQUARE STOPPER GUARDS (FOR USE WITH PC250B/PC430B BOTTLES)   | 20                    | \$ 153.00       | 15.00%   | \$ 130.05    |
| 225664-1         | PLASTIC FEEDER TRAY, PFT2, FEEDER/BOTTLE, CLEAR POLYSULFONE HIGH TEMPERATURE PLASTIC, SHEET METAL DESIGN FEEDER   | 20                    | \$ 35.00        | 25.00%   | \$ 26.25     |
| EFG230GRB2-XXXX  | BLOWER, ECOFLO, BCU2, 24DC, TOUCHSCREEN, GREY, BLUE LABEL   | EACH                  | \$ 6,193.00     | 0.00%    | \$ 6,193.00  |
| PDU10HRECO-B-X   | BATTERY BACK-UP UNIT, SPP, 10 HOUR, ECOFLO READY - NEED TO CHOOSE CORD SET  | EACH                  | \$ 3,329.00     | 0.00%    | \$ 3,329.00  |
| SPPQDX-NGM-XX    | TEST STAND, MOUSE, SPP, CAGE ASSEMBLY FITTING CHECK - NEED TO CHOOSE CORD SET   | EACH                  | \$ 2,072.00     | 0.00%    | \$ 2,072.00  |





## SAMPLE QUOTE

Quote Number 00043691  
Created Date 6/30/2022

Expiration Date 6/3/2022  
Payment Terms 1% 10, Net 30 Days

Name XXXXXXXX XXXXXXXXXX  
Phone  
Email  
Fax

Created By Scott Hoy  
Created By Phone  
Created By Email [shoy@allentowninc.com](mailto:shoy@allentowninc.com)

Bill To Name

Ship To Name XXXXXXXX XX XXXXXXX – Animal Care Services  
–Biomedical Sciences Building

Bill To

| Product Code | Product Description   | Included                 | List Price | Unit Price | Quantity | Total Price  |
|--------------|---|--------------------------|------------|------------|----------|--------------|
| 227078-1     | DIVIDER ASSEMBLY, CAGE, MULTI SPECIES, 1800 NEXGEN, CLEAR POLYCARBONATE REGULAR TEMPERATURE PLASTIC, SOLID, STAINLESS STEEL HOLDER<br>NOTE - FOR USE WITH WIRE BAR LID (413126 OR 227169) | <input type="checkbox"/> | USD 301.00 | USD 190.08 | 10.00    | USD 1,900.80 |

Total Price USD 1,900.80

Grand Total USD 1,900.80

F.O.B. Destination  
Freight Pre-Pay & Add  
Lead Time 4-6 Weeks ARO  
Allentown Use Only 0001

Any delivery delays incurred due to drawing approvals and/or customer changes may affect quoted delivery times.

Due to the current market conditions, **Shipping and Handling** is an estimate only. Applicable rates at time of shipment will be applied and added to invoices(s).

Special freight requirements for unloading such as lift gate, pallet jack, off loading onto special size truck for dock requirements, etc. must be specified upon placement of order. All associated charges related to these special conditions will supersede all freight costs previously quoted unless known at time of quotation and will be sole responsibility of consignee for reimbursement to Allentown, LLC.

Consignee's inability to accept shipment of purchased/contracted items may result in a storage charge to purchaser.

COMPLETE SPECIFICATIONS AVAILABLE UPON REQUEST



# Invoice 103975

Customer XXXXXXXX

Ship To:

Check remit to:

**ALLENTOWN LLC.**  
 165 ROUTE 526  
 ALLENTOWN, NJ 08501

Telephone 800/762-2243

Bill To:

Wire remit to:

**SAMPLE INVOICE**

| Date                  |      | Ship Via |             | Freight/Inco Terms               |             | Terms      |                  |     |
|-----------------------|------|----------|-------------|----------------------------------|-------------|------------|------------------|-----|
| 05/18/22              |      |          |             | Prepay & add                     |             | NET0       |                  |     |
| Purchase Order Number |      |          | Order Date  |                                  | Salesperson |            | Our Order Number |     |
| Visa                  |      |          | 05/13/22    |                                  | ANNA LOESCH |            | 168168           |     |
| Quantity              |      |          | Item Number | Description                      | Tax         | Unit Price | Amount           |     |
| Required              | Ship | B.O.     |             |                                  |             |            |                  | USD |
| 10                    | 10   |          | 227078-1    | CAGE DIVIDER,ASSEMBLY,1800,CL,NH | N           | 190.08     | 1900.80          |     |
| 1                     | 1    |          | FREIGHT     | SHIPPING & HANDLING CHARGES      | N           | 218.98     | 218.98           |     |

|                            |                |
|----------------------------|----------------|
| <b>NonTaxable Subtotal</b> | <b>2119.78</b> |
| <b>Taxable Subtotal</b>    | <b>0.00</b>    |
| <b>Tax</b>                 | <b>0.00</b>    |
| <b>Total Invoice</b>       | <b>2119.78</b> |
| <b>Total Paid</b>          | <b>0.00</b>    |
| <b>Balance Due</b>         | <b>2119.78</b> |

## Negotiations Summary

1. **Virginia Tech question:** As part of Virginia Tech standard procedures, all awarded contracts will be publicly posted on an online contracts' portal. Is there any information included that would be used to identify or harm a person's identity, finances or personal information? If so, please provide a redacted copy of your proposal.

**Allentown LLC response:** Confirmed – there is no personal information contained within this bid submission.

2. **Virginia Tech question:** Are there any additional forms or documents that you will require to be incorporated into the contract documents? If so, please submit.

**Allentown LLC response:** Allentown has no additional information to submit in response to this RFP.

3. **Virginia Tech question:** Does Allentown LLC agree to provide monthly invoices with payment due thirty (30) days after receipt of invoice or goods/services, whichever is later?

**Allentown LLC response:** Allentown, LLC agrees to Net 30 inclusive of all invoices including progress invoices.

4. **Virginia Tech question:** Do you agree that you will be performing services as an Independent Contractor, Company, Corporation or other business entity and are not an employee of Virginia Tech or any other Commonwealth Entity?

**Allentown LLC response:** Correct, Allentown, LLC is independent of VA Tech.

5. **Virginia Tech question:** Do you further agree that Virginia Tech will not withhold any income taxes from its payments to contractors nor will it provide any employment benefits to the contractor or contractor's employees?

**Allentown LLC response:** Correct, Allentown, LLC will not withhold any income taxes from its payments to contractors nor will it provide any employment benefits to the contractor or contractor's employees.

6. **Virginia Tech question:** Do you agree that the initial contract period shall be two years?

**Allentown LLC response:** Allentown, LLC acknowledges that the initial contract period shall be two-years.

7. **Virginia Tech question:** Upon completion of the initial contract period, does Allentown LLC agree that the contract may be renewed by Virginia Tech upon written agreement of both parties for four (4) two-year periods, under the terms of the current contract?

**Allentown LLC response:** Yes, Allentown, LLC agrees with the noted exceptions.

8. **Virginia Tech question:** If awarded a contract, do you agree to limit price increases to no more than the increase in the Consumer Price Index, CPI-W, All Items category for the latest twelve (12) months for which statistics are available at the time of renewal or 3 percent, whichever is less?

**Allentown LLC response:** Allentown, LLC agrees to hold the contract pricing for 12 months and to limit future increases to no more than the increase in the Consumer Price Index, not limited / capped at 3%.

9. **Virginia Tech question:** If awarded a contract, are you willing to hold prices firm for the initial contract period and the first renewal year?

**Allentown LLC response:** Allentown, LLC agrees to hold the contract pricing for 12 months and to limit future increases to no more than the increase in the Consumer Price Index, not limited / capped at 3%.

10. **Virginia Tech question:** While other factors such as the methodology, quality of service and prior experience are considered during the selection process, the evaluation of price, including the annual maintenance fee, is a key element of the evaluation. With this in mind, please provide Allentown LLC's most competitive price structure.

**Allentown LLC response:** Allentown, LLC has submitted in response to this RFP our most competitive pricing structure.

11. **Virginia Tech question:** Please identify the highest-level executive in your organization that is aware of this solicitation. Describe that person's commitment to assuring the highest quality service to Virginia Tech if your organization is awarded a contract.

**Allentown LLC response:** Mr. John Coiro – CEO

High quality service is a foundation pillar of Allentown, LLC and what the company stands for. From our website: "In over 50 years of operation, we are proud to have played our part in heroic research that continues to save lives around the world every day. We earn the highest trust of the biomedical research community by providing critical services with integrity and care.

Care for each product that rolls off our factory floor; care for our customers and the patients that ultimately benefit from their work; care for the welfare of the animals whose health and comfort are critical to the success of the research. Our success is based on precision-engineering of equipment that lasts longer and performs more efficiently, accurately, and humanely; on our corporate culture that focuses on personal service and delivering peace of mind to our customers; and on lasting relationships with leading institutions that enable us to influence and accommodate new trends in laboratory housing."

These two paragraphs from our website clearly articulate Mr. Coiro's vision of high quality service to VA Tech and all of the customers Allentown, LLC serves.

12. **Virginia Tech question:** Please describe your quickest turn-around time if emergency services are needed.

*Allentown LLC response:* Allentown will provide 1 to 2-hour phone response time for Technical or Service needs and will be onsite within 24 hours if necessary.

13. **Virginia Tech question:** Will you be able to handle increased volumes of business and/or provide service to additional departments during the course of the contract?

*Allentown LLC response:* Yes, our manufacturing facility is scaled to handle increased volumes of business.

14. **Virginia Tech question:** If awarded a contract, will you agree to work with each user department before you begin to provide service so that issues such as pick-up/delivery times and days and service requirements may be addressed?

*Allentown LLC response:* Yes, this is a standard practice for Allentown, LLC.

15. **Virginia Tech question:** How soon after contract award can you begin providing services?

*Allentown LLC response:* Immediately.

16. **Virginia Tech question:** Are you registered with and willing to participate in the eVA internet procurement solution described in the terms and conditions of the RFP?

*Allentown LLC response:* Yes, Allentown, LLC is registered with eVA.

17. **Virginia Tech question:** Do you acknowledge, agree and understand that Virginia Tech cannot guarantee a minimum amount of business if a contract is awarded to your company?

*Allentown LLC response:* Yes, Allentown, LLC acknowledges, agrees & understands.

18. **Virginia Tech question:** Are the prices for all goods/services listed in your proposal inclusive of all applicable eVA system transaction fees?

*Allentown LLC response:* Allentown's pricing is inclusive of all applicable eVA system Transaction Fees.

19. **Virginia Tech question:** Does the vendor acknowledge, agree, and understand that the terms and conditions of the RFP # 952642205 shall govern the contract if a contract is awarded to your company?

*Allentown LLC response:* Allentown, LLC agrees to follow the terms and conditions of the RFP inclusive of all amendments in the final agreement.



20. **Virginia Tech question:** At what point in the calendar year can departments anticipate receiving the proposed credit if applicable?

*Allentown LLC response:* To keep the rebate clean & simple, we would propose the rebate period be from January – December with the rebate being posted to your account by February 15<sup>th</sup>.

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After further discussion during a meeting held between Allentown LLC and Virginia Tech Procurement on September 8, 2022, it has been mutually determined that the potential credit incentive under Section E in Allentown LLC's proposal will be structured and offered to individual departments based on their annual spend.